

**Schedule 1**  
**FORM ECSRC – K**

ANNUAL REPORT PURSUANT TO SECTION 98 OF THE SECURITIES ACT OF 2001

For the financial year ended 31 January 2015

Issuer Registration number

TDC081098KN

St Kitts Nevis Anguilla Trading and Development Company Limited

(Exact name of reporting issuer as specified in its charter)

Saint Christopher and Nevis

(Territory of incorporation)

Fort Street, Basseterre, St Kitts

(Address of principal office)

Reporting issuer's:

Telephone number (including area code): 1 (869) 465 2511

Fax number: 1 (869) 465 1099

Email address: maritza.bowry@tdcltd.com

(Provide information stipulated in paragraphs 1 to 15 hereunder)

Indicate whether the reporting issuer has filed all reports required to be filed by Sections 98 of the Securities Act of 2001 during the preceding 12 months

Yes (x)                      No \_\_\_\_\_

Indicate the number of outstanding shares of each of the reporting issuer's classes of common stock, as of the date of completion of this report.

CLASS	NUMBER
Ordinary Shares of EC\$1.00 each	52,000,000

SIGNATURES

Name of Director

Maritza Bowry

Name of Director:

Glenville Jeffers

SIGNED AND CERTIFIED

SIGNED AND CERTIFIED

Signature

Date 30/7/15

Date 30/7/15

## January 2015 Annual Filing to ECSRC

### **Business.**

Provide a description of the developments in the main line of business including accomplishments and future plans. The discussion of the development of the reporting issuer's business need only include developments since the beginning of the financial year for which this report is filed.

## DIRECTORS REPORT FOR THE FINANCIAL YEAR 1 FEBRUARY 2014 TO 31 JANUARY 2015

### TDC Group of Companies Financial Results

The Group delivered another year of strong performance. This result was based on increased sales in most divisions together with improvements in operational efficiencies. Turnover and Gross Profit for the Group grew by 4.81 and 7.51 percent, respectively, over the previous year. Revenues from services fell by 11.72 percent. Operating Expenses fell by 3.9 percent. Finance Expenses remained marginally unchanged.

Net Operating Income Before Taxation, prior to the Loss Arising from the Revaluation of Properties totalled \$10,462,428 compared to \$8,427,506 (restated) in the previous financial year. In compliance with IAS 16, the Accounting Standard governing the treatment of property, the properties owned by the TDC Group were revalued in January 2015. The increase in value (Revaluation Surplus) for the properties that appreciated was \$398,475 and is reflected in Other Comprehensive Income. The decline in value (Revaluation Loss) for those properties for which the revaluation fell below the book value at January 31, 2015 of \$2,416,550 is shown separately on the Statement of Income as a reduction of Net Income for the year. The book value of the properties prior to the revaluation was \$120,768,072 and \$118,749,997 after the revaluation. Effective February 1, 2014, the company paid a Cost of Living Adjustment of 7½ percent of gross salaries to all employees. Employee Costs increased by \$2,442,054 or 11.88 percent as a result.

### **PERFORMANCE REVIEW BY SECTOR**

#### GENERAL TRADING

It is the Company's goal to offer quality merchandise at competitive prices, to present product offerings in a distinctive manner designed to maximize customer convenience and to re-emphasize dedication to customer service and satisfaction. Customer service is at the heart of the Company's culture as the company trains the staff and employ technology to create an ever improving shopping experience.

The profit of the **Home and Building Depot** in St Kitts for the financial year increased by 13.61 percent even though the sales only marginally increased. In December 2014, the department recorded its highest monthly sales for the past 5 years. Operating costs have been reduced, partly as a result of significant savings in energy costs through the installation of solar energy systems.

**Home and Building Depot (Nevis)** – The profit before tax for the department increased almost four fold despite only a 5 percent increase in sales. Greater emphasis was placed on the management of the inventories through various training programmes for employees and more stringent controls. In January 2015, the company began installing solar panels to serve the department and the entire Pinneys Complex in order to reduce its energy costs.

**Automotive Divisions (St Kitts and Nevis)** - The combined profits for these departments more than doubled over those for the prior year. The management and staff at these departments attribute this performance to the relationships that they have developed and continue to maintain with customers. The departments have also focused on maintaining high levels of customer satisfaction. The personalized sales process aims to satisfy customers by providing high quality vehicles and service in a positive, customer friendly business environment. During the year, a Customer Service Desk was established at the Division in St Kitts, from which current and potential customers are contacted regularly to promote and obtain feedback about the services offered. This initiative has positively impacted the sales of the department. The departments are actively seeking to grow the spare parts and garage revenues by increasing the garage service capacity, investing in modern and sophisticated equipment and increased training of our technicians. The sale of vehicles also provides the opportunity to offer customers with "a one stop" option with finance and insurance from companies within the TDC Group.

**City Drug Store (Nevis) Ltd and TDC Business Center (St Kitts)** – Both companies reported profits compared to losses in the previous year. Both companies offered a wider range of products and invested significant effort in 2014 in identifying customers, understanding their preferences and developing strategies to meet their needs. The Business Center in St Kitts was redesigned. Management also accentuated the copy and print center where the companies provide copying, scanning, graphic designs, binding, laminations and other services. We strongly believe that there is strong growth potential for these businesses.

The net results for the **Drinks Depot** on Nevis reflected a significant turnaround from the loss position in the previous year.

## SERVICES

**Both Shipping Agencies** contributed positively to the company's results. The department in St Kitts generated profits, 8.82 percent less than the previous year partly as a result of the loss of the agency for Crowley Caribbean Logistics. The net results for the Nevis department remained marginally unchanged for the previous year.

**TDC Rentals Ltd and TDC Rentals (Nevis) Ltd** reported improved results in the year under review. The number of new hire purchase contracts increased in St Kitts but declined in Nevis. Car rental business for both companies boosted profits.

## FINANCE & INSURANCE

**St Kitts Nevis Finance Company Limited (FINCO)** – FINCO produced a stellar performance. The Profit Before Tax increased by 25.51 percent. The delinquency rate on loans declined to 8.46 percent at the end of the financial year, from 10.21 percent at January 31, 2014. Preliminary data from the ECCB indicate that the average rates of delinquency for financial institutions in the ECCU were 17.90 percent and 13.30 percent for St Kitts and Nevis at the end of December 2014. The provisions for loan losses for FINCO at the end of the financial year were significantly lower than those at the end of the previous financial year.

The growth in the loan portfolio was marginal despite the aggressive promotion of auto and consumer loans. There was low demand for mortgages. The income on investments increased by 16.67 percent. Despite the decline in the rates offered on deposits there was an increase of 4.58 percent by the end of the financial year.

The Head Office and Main Branch will be relocated from West Independence Square Street to premises at The Circus in August 2015. The new location is strategically positioned for greater visibility and will help to heighten the company's profile.

**St Kitts Nevis Insurance Company Ltd (SNIC)** - International Accounting Standards require that an insurer shall assess at the end of each reporting period whether its recognized insurance liabilities are adequate. In keeping with this requirement, SNIC contracted the services of an actuary to assess the provisions over the past two financial years for claims not reported, the unallocated loss adjustment expenses and life policyholders' benefits. This review resulted in increased provisions, by 18.45 percent year over year. Those provisions and the near doubling of motor claims contributed to a 15.75 percent decline in net profits despite increases in income from motor and property insurance premiums. The company will continue to work with the Traffic Departments in St Kitts and Nevis to educate the public on road safety. As mentioned in the annual report last year, SNIC continued preparations in its quest to become rated by A.M. Best, a leading international rating agency for insurance companies. The company aims to obtain the rating by the end of the current financial year. Management has been paying close attention to the implications of the draft ECCU Insurance Bill that is currently being reviewed by the various stakeholders within the sub-region. In October 2015, the General Insurance Business will be relocated to the space currently occupied by FINCO on the corner of Bank and West Independence Square Streets, Basseterre. This location will provide greater convenience and accessibility for customers.

**SNIC (Nevis) Ltd.** – An increase in revenue did not offset the rise in operating expenses and provisions for doubtful debts. Net Income was substantially reduced.

## TOURISM

### Ocean Terrace Inn Ltd (OTI)

The hotel was closed in May 2014 to facilitate renovations with loan funding provided, on concessionary terms, by SIDF. The consequent reduction in revenues for the remainder of the financial year resulted in a substantial loss for the year. The hotel reopened in April 2015 with 34 rooms. The condominium block, (Pieces of Eight) comprising six 2-bedroom units and two 1-bedroom units (fourteen rooms), refurbishment of which was deferred, has been approved as a qualifying investment under the Citizenship by Investment (CBI) program. These units will be redeveloped for sale to investors in that market. A firm of architects and engineers has been contracted to prepare the plans for refurbishing the units.

### TDC AIRLINE SERVICES AND TDC TOURS

TDC Airline Services Ltd. - The profit declined as a result of increased operating costs, particularly personnel related and the reduction in scheduled flights by one of its principals.

TDC Airline Services (Nevis) Ltd. - The company reported a profit compared to a loss in the previous year. The major contributor was the recovery of bad debts that were included in the provisions in previous years.

TDC Tours Ltd. performed exceptionally well compared to the previous year. The profit before tax increased by 42.86 percent. The prospects for its future growth look positive as the tourism industry expands. The company continues to pursue several initiatives to secure new business opportunities.

## MANUFACTURING

St Kitts Bottling Company Ltd. (SKBC) continues to experience severe challenges and reported a loss compared to a profit in the previous year. The company remained as distributor of Coca-Cola products until 28 February 2015. SKBC continues to manufacture Sparkle products and Aquavita water which are sold locally and in export markets. Co-packing arrangements with a number of regional companies are being pursued.

## REAL ESTATE DEVELOPMENT

TDC Real Estate and Construction Ltd. and Conaree Estates Ltd. – Two (2) residential communities are being developed by these companies: Sunrise Hills Villas at Frigate Bay and Atlantic View Residences at Conaree. Three (3) villas were sold at the Sunrise Hills development and one home at Atlantic Views Residences during the year under review. Since the inception of the Sunrise Hills development project in 2006, 36 villas have been sold. There are 8 lots remaining. In May 2015 construction started on the final of 21 lots at Atlantic Views. As these projects near completion, the Group has identified and is in the early stages of negotiating the purchase of additional land suitable for the construction of middle income homes.

Unfortunately, there was no construction activity at The Cable Bay Hotel Development Company's development, Oceans Edge, during the year under review. As was reported in a previous year's report the company's investment in this venture was written off. The shareholders are in continuing discussions about the future of this project.

## ASSOCIATED COMPANIES

St Kitts Masonry Products Ltd. reported greatly improved sales and profits growth for the year as the construction sector remained buoyant.

MAICO, the associate insurance company in Anguilla, again made a small contribution to the company's results.

## Properties.

Provide a list of properties owned by the reporting entity, detailing the productive capacity and future prospects of the facilities. Identify properties acquired or disposed off since the beginning of the financial year for which this report is filed.

### ST KITTS

Basseterre – Fort Street	TDC Mall – Fort Street (Bank of Nova Scotia, Ballahoo Restaurant, Wireless Ventures, Miscellaneous Stores, TDC Head Office) TDC Plaza – Domines, RBTT, TDC Airline Services Ltd, New Era Dental
Central Street	Insurance company offices (SNIC), City Drug Store (2005) Limited, Church's Chicken, Western Union Office
Bank Street & Independence Square Streets	Corner building (West Independence Square) and Bank Streets) currently houses FINCO offices and offices of Grant Thornton
Bank Street	Vacant area of approximately 11,000 square feet used as a parking lot for TDC staff and the general public. Considerable potential for commercial development – offices, retail, etc
Basseterre, Newtown, Bay Road	Sands, a mixed residential and commercial complex (total 48 Units, 3 unsold)
Fortlands (OTI)	The Ocean Terrace Inn, Pelican Cove Marina, OTI Pieces of Eight – hotel and restaurants:
C A P Southwell Industrial Site	Former factory shell used as the Automotive Division and a factory Shell owned by Dan Dan Garments Ltd used as a warehouse.
Frigate Bay Road	Home and Building Depot  Approximately 1.3 acres of prime commercial land designated for future development, currently used as a staff recreational facility
Frigate Bay	Approximately 8.77 acres of land for residential development at Frigate Bay overlooking the golf course. An upscale villa development is under construction. Thirty-six (36) villas have been sold and constructed to date.
South East Peninsula	One lot at Banana Bay
Conaree Lands	One developed lot remaining for sale. Approximately 1.54 acres of partially developed land on which a middle income housing development has started. Twenty (20) homes have been constructed so far.

## NEVIS

Charlestown	TDC Plaza - Main Street Building (Office and Retail Spaces)  Longstone Property (Office and Rental Spaces); historic building on 18,210 square feet of land.
Pinneys	Home & Building Depot Automotive Division Lumber Yard and Drinks Depot Cement warehouse General Offices
Long Point	Land and Building (Shipping Department adjacent to Port facilities) 3.42 acres -- Has great long term potential for future development as the area around the Port develops
Clarks Estate	Approximately 56 acres of prime land adjacent to the Four Seasons Estates. Slated for future development for high end villa development.

In January 2015 the property owned by the TDC Parent Company at Prince William Street, Nevis was sold, (land size 7,235 square feet).

In October 2015 the TDC Parent Company bought lot # 22 (TDC Automotive Division) at the C A Paul Southwell Industrial Park St Kitts (89,602.57 square feet).

### 3. Legal Proceedings.

Furnish information on any proceedings that were commenced or were terminated during the current financial year. Information should include date of commencement or termination of proceedings. Also include a description of the disposition thereof with respect to the reporting issuer and its subsidiaries.

**No legal proceedings commenced during the current financial year.**

### 4. Submission of Matters to a Vote of Security Holders.

If any matter was submitted during the financial year covered by this report to a vote of security holders, through the solicitation of proxies or otherwise, furnish the following information:

- (a) The date of the meeting and whether it was an annual or special meeting.

**The Forty-first Annual General Meeting was held at the Fisherman's Wharf Restaurant on Thursday, September 04, 2014.**

- (b) If the meeting involved the election of directors, the name of each director elected at the meeting and the name of each other director whose term of office as a director continued after the meeting.

**Yes, the meeting involved the election of Directors to replace those retiring by rotation.**

**Directors, who retired by rotation, were Jacques Cramer, Clive Ottley, Charles Wilkin and Earle Kelly. All directors were unanimously re-elected.**

The other directors whose term of office continued are Nicolas Menon, Ernie France, Glenville Jeffers, Melvin Edwards, D Michael Morton and Myrna Walwyn.

Subsequent to the end of the financial year, effective February 1, 2014, D Michael Morton retired from the position of Chairman and CEO of the company and was replaced by Earle A. Kelly. Mr. Morton, who has been employed by the company from the inception served as Chairman for fourteen years. He remains a director of the company.

Mr. Kenneth N Kelly, who has served as a director since 1988, retired from the Board at the conclusion of this meeting.

- (c) A brief description of each other matter voted upon at the meeting and state the number of votes cast for or against as well as the number of abstentions as to each such matter, including a separate tabulation with respect to each nominee for office.

Other matters voted upon were as follows:-

Pursuant to Article 134 of the Company's Articles of Association, the Chairman, on behalf of the Board of Directors recommended the payment of a final dividend of 4.00 cents per share. A motion for the payment of the final dividend was moved by Mr. Leonardo Christmas, seconded by Mr. Frank Evelyn and unanimously carried.

In accordance with Article 149 of the Company's Articles of Association, Grant Thornton offered themselves for re-appointment. On a motion moved by Mr. Desmond Manners, seconded by Mr. Frank Evelyn and unanimously carried, the Auditors were re-appointed.

- (d) A description of the terms of any settlement between the registrant and any other participant.
- (e) Relevant details of any matter where a decision was taken otherwise than at a meeting of such security holders.

**5. Market for Reporting issuer's Common Equity and Related Stockholder Matters.**

Furnish information regarding all equity securities of the reporting issuer sold by the reporting issuer during the period covered by the report.

No equity securities were sold by the Company.

**4. Financial Statements and Selected Financial Data.**

Provide audited Financial Statements, Statement of Retained Earnings and Changes in Financial Position for the year ended. The relevant financial data items to be used in constructing the financial statements are provided in Parts A-D.

Include the following documents with the financial statement:

- (i) Auditor's report;
- (ii) A balance sheet as of the end of each of the two most recent financial years.
- (iii) Consolidated statements of income, statements of cash flows, and statements of other stockholders' equity for each of the two financial years preceding the date of the most recent audited balance sheet being filed.



- (iv) Financial statements for the most recent financial year.
- (v) Notes to Financial Statements

## 7 Disclosure About Risk Factors.

Provide a discussion of the risk factors that may have an impact on the results from operations or on the financial conditions. Avoid generalised statements and only include factors that are unique to the company. Typical risk factors include untested products, cash flow and liquidity problems, dependence on a key supplier or customer, management inexperience, nature of business, absence of a trading market (specific to the securities of the reporting issuer), etc. Indicate if any risk factors have increased or decreased in the time interval between the previous and current filing.

The Group's activities expose it to a variety of financial risks: market risk (including foreign currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Group has not entered into forward contracts to reduce risk exposures. The Group's risk management focuses on actively seeking to minimise potential adverse effects on its financial performance.

### Financial and insurance risk management

The Group's risk management is coordinated with the Board of Directors, and focuses on actively securing the Group's short to medium-term cash flows by minimising the exposure to financial markets. Long-term financial investments are managed to generate lasting returns.

The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The most significant financial risks to which the Group is exposed are described below.

#### i) Market risk

##### 1) *Foreign currency risk*

The Group conducts its operations primarily in Eastern Caribbean dollars; however, some transactions are executed in various other currencies, mainly United States Dollars. Foreign currency risk arises when future commercial transactions and recognised assets and liabilities are denominated in a currency that is not the entity's functional currency. The exchange rate of the Eastern Caribbean dollar (EC\$) to the United States dollar (US\$) has been formally pegged at EC\$2.70 = US\$1.00 since July 1976, hence management considers foreign currency risk not to be significant.

##### 2) *Cash flow and fair value interest rate risk*

The Group's interest rate risk arises primarily from net interest bearing liabilities held with financial institutions with respect to the bank overdraft, customer deposits and long-term borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk. Borrowings issued at fixed rates expose the Group to fair value interest rate risk. The bank overdraft and the long-term borrowings bear fixed interest rates of 6.5% - 9% and 5% - 7% respectively; which exposes the Group to fair value interest rate risk. To manage interest rate risk, the Group negotiates the best rates possible and where possible considers factors such as refinancing, reviewing options and alternative financing.

Management does not believe significant interest rate risk exists at January 31, 2015. If interest rates on the Group's financial instruments were 1% higher or 1% lower with all other variables held constant, the impact on consolidated net income for the year would have been insignificant.

3) *Price risk*

The Group is exposed to equity securities price risk because of equity investments held by the Group and classified in the consolidated statement of financial position as AFS financial assets. The Group's portfolio includes securities that are quoted on the Eastern Caribbean Securities Exchange, and its exposure to equity securities price risk is not material because the total of these securities is insignificant in relation to its consolidated statement of financial position and because of the limited volatility in this market. The Group does not hold equity securities that are quoted on the world's major securities markets. If market prices as at January 31, 2015 had been 10% higher/lower with all other variables held constant, the change in equity securities would have been insignificant.

i) *Credit risk*

Credit risk arises from the possibility that counterparties may default on their obligations to the Group. The Group's credit risk arises from cash at banks, as well as credit exposures to customers and receivables. Cash at banks are only held with well-known reputable banks and financial institutions. If no independent rating exists for customers, management assesses the credit quality of customers on an individual basis, taking into account their financial position, credit history and other factors. The utilization of credit limits is regularly monitored. Services rendered to customers are settled primarily in cash and cheques.

The Group has made adequate allowance for impairment for any potential credit losses and the amount of the Group's maximum exposure to credit risk is indicated by the carrying amount of its financial assets.

	2015	As restated 2014
	\$	\$
Cash at banks and cash equivalents	22,280,700	18,397,554
Investment securities	65,608,357	68,005,688
Loans to customers	91,407,024	91,654,380
Accounts receivable	29,408,830	28,363,994
Due from related parties	260,001	194,068
	<u>208,964,912</u>	<u>206,615,684</u>

The Group continuously monitors defaults of customers and other counterparties, identified either individually or by groups of similar customers, and incorporates this information into its credit risk controls. Where available at reasonable cost, external credit ratings and/or reports on customers and other counterparties are obtained and used. The Group's policy is to deal only with creditworthy counterparties. The Group's management considers that all of the above financial assets that are not impaired or past due for each of the January 31 reporting dates under review are of good credit quality.

At January 31, the Group has certain accounts receivable that have not been settled by the contractual due date but are not considered to be impaired. The amounts at January 31, analysed by the length of time past due are disclosed in note 11.

In respect of accounts receivable, the Group is not exposed to any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. Accounts receivable consist of a large number of customers in various industries and geographical areas. Based on historical information about customer default rates management considers the credit quality of accounts receivable that are not past due or impaired to be good.

The credit risk for cash and cash equivalents, fixed deposits, corporate bonds and treasury bills and bonds is considered negligible, since the counterparties are well-known reputable institutions.

No impairment loss has been recorded in relation to the Group's cash and cash equivalents, fixed deposits, corporate bonds and treasury bills and bonds.

#### Loans to customers

Loans to customers are summarised as follows:

	2015 \$	2014 \$
Neither past due nor impaired	85,304,626	85,287,672
Past due but not impaired	2,198,452	3,064,418
Impaired	7,171,427	6,954,995
	<hr/>	<hr/>
Gross loans to customers	94,674,505	95,307,085
Interest receivable	229,846	664,468
Unearned interest	–	(8,141)
Less: allowance for impairment losses	(3,497,327)	(4,309,032)
	<hr/>	<hr/>
Net loans	91,407,024	91,654,380
	<hr/>	<hr/>
Specific provision	2,738,240	2,604,445
Inherent risk provision	759,087	1,704,587
	<hr/>	<hr/>
Allowance for impairment losses	3,497,327	4,309,032
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Financial risk factors ...continued

ii) Credit risk ...continued

Loans to customers ...continued

(a) *Loans to customers neither past due nor impaired*

The credit quality of the portfolio of loans and advances that were neither past due nor impaired can be assessed by reference to the internal rating system adopted by the Group. Gross amounts of loans and advances by class to customers that were neither past due nor impaired were as follows:

	2015	2014
	\$	\$
Home construction	32,987,375	34,889,978
Vehicle	14,664,858	12,668,077
Land and property	12,646,545	13,059,018
Refinanced mortgage	10,624,041	13,326,651
Consumer	8,293,476	6,726,774
Promotional	2,993,905	1,418,382
Education	1,236,784	1,330,972
Vacation	1,215,924	1,406,349
Government	445,572	160,271
Medical	196,146	301,200
	<hr/>	<hr/>
	85,304,626	85,287,672

(b) *Loans to customers past due but not impaired*

Loans and advances past due are not considered impaired unless other information is available to indicate the contrary. Gross amounts of loans and advances by class to customers that were past due but not impaired were as follows:

	2015	2014
	\$	\$
Past due up to 3 months	919,863	34,774
Past due 3 – 6 months	292,688	807,693
Past due 6 – 12 months	92,582	254,762
Over 12 months	893,319	1,967,189
	<hr/>	<hr/>
	2,198,452	3,064,418

(c) *Loans to customers individually impaired*

The individually impaired loans and advances to customers before taking into consideration the cash flows from collateral held is \$7,171,427 (2014: \$6,954,995). Loans written-off for the year is \$271,913 (2014: \$360,101).

The breakdown of the gross amount of individually impaired loans and advances by class, along with the fair value of related collateral held as security is as follows:

	2015	2014
	\$	\$
Land and property	2,616,843	2,994,097
Home construction	1,856,260	1,763,316
Refinanced mortgage	1,608,888	1,155,125
Vehicle	388,572	333,738
Education	323,141	292,849
Consumer	258,422	287,213
Vacation	88,379	113,012
Promotional	30,922	15,645
Total	<u>7,171,427</u>	<u>6,954,995</u>
Fair value of collateral	<u>13,482,870</u>	<u>18,506,418</u>

(d) *Loans and advances renegotiated*

Restructuring activities include extended payment arrangements, modification and deferred payments. Following restructuring, a previously overdue account is reset to a normal status and managed together with other similar accounts. Restructuring policies and practices are based on indicators of criteria which, in the judgement of management, indicate that payment will most likely continue. These policies are kept under continuous review. Restructuring is most commonly applied to term loans, in particular customer finance loans.

As at January 31, 2015, renegotiated loans that would otherwise be past due or impaired totalled \$619,887 (2014: \$739,527).

(e) *Repossessed collateral*

Repossessed properties are sold as soon as practicable, with the proceeds used to reduce the outstanding indebtedness. Repossessed collaterals of the Group amounted to \$1,024,364 and \$626,948 as at January 31, 2015 and 2014, respectively.

ii) Credit risk ...continued

*Geographic*

Substantially all of the Group's counterparties are located within St. Kitts and Nevis and the Eastern Caribbean region.

iii) Liquidity risk

Liquidity risk is the risk that the Group might be unable to meet its obligations. The Group manages its liquidity needs by monitoring scheduled debt servicing payments for long-term financial liabilities as well as forecasts of cash inflows and outflows due in day-to-day business. The data used for analysing these cash flows is consistent with that used in the contractual maturity analysis below. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for a 180 - day and a 360 - day lookout period are identified monthly. Net cash requirements are compared to available borrowing facilities in order to determine headroom or any shortfalls. This analysis shows that available borrowing facilities are expected to be sufficient over the lookout period.

The Group's objective is to maintain cash and marketable securities to meet its liquidity requirements for 30-day periods at a minimum. This objective was met for the reporting periods. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities.

The table below analyses the Group's financial liabilities and assets in relevant maturity groupings based on the remaining period at the reporting date at the consolidated statement of financial position date to the contractual maturity date, and represent the contractually undiscounted cash flows:

	Within 1 year \$	Between 1 and 5 years \$	More than 5 years \$	Total \$
<i>As at January 31, 2015</i>				
<i>Financial liabilities</i>				
Borrowings	68,203,240	5,481,644	16,987,460	90,672,344
Customers' deposits	86,614,177	5,502,982	5,537,946	97,655,105
Accounts payable and other liabilities	42,419,123	—	—	42,419,123
Due to related parties	264,958	—	—	264,958
<b>Total financial liabilities</b>	<b>197,501,498</b>	<b>10,984,626</b>	<b>22,525,406</b>	<b>231,011,530</b>
<i>Financial assets</i>				
Cash and cash equivalents	22,352,245	—	—	22,352,245
Investment securities	58,416,044	7,192,313	—	65,608,357
Loans to customers	15,782,416	36,455,388	39,169,220	91,407,024
Accounts receivable	29,408,830	—	—	29,408,830
Due from related parties	260,001	—	—	260,001
<b>Total financial assets</b>	<b>126,219,536</b>	<b>43,647,701</b>	<b>39,169,220</b>	<b>209,036,457</b>
<b>Net liquidity gap</b>	<b>(71,281,962)</b>	<b>32,663,075</b>	<b>16,643,814</b>	<b>(21,975,073)</b>

## Financial risk management ...continued

### a) Financial risk factors ...continued

#### iii) Liquidity risk ...continued

	Within 1 year \$	Between 1 and 5 years \$	More than 5 years \$	Total \$
As at January 31, 2014				
<i>Financial liabilities</i>				
Borrowings	52,432,516	11,840,300	13,500,000	77,772,816
Customers' deposits	87,995,240	2,630,227	5,357,946	95,983,413
Accounts payable and other liabilities	37,676,001	—	—	37,676,001
Due to related parties	36,079	—	—	36,079
<b>Total financial liabilities</b>	<b>178,139,836</b>	<b>11,470,527</b>	<b>18,857,946</b>	<b>211,468,309</b>
<i>Financial assets</i>				
Cash and cash equivalents	18,475,056	—	—	18,475,056
Investment securities	16,041,130	51,964,558	—	68,005,688
Loans to customers	15,081,033	34,489,782	42,083,565	91,654,380
Accounts receivable	28,363,994	—	—	28,363,994
Due from related parties	194,068	—	—	194,068
<b>Total financial assets</b>	<b>78,155,281</b>	<b>86,454,340</b>	<b>42,083,565</b>	<b>206,693,186</b>
<b>Net liquidity gap</b>	<b>(99,984,555)</b>	<b>71,893,813</b>	<b>23,225,619</b>	<b>(4,775,123)</b>

## 5 Management of insurance and financial risk

### a) Insurance risk

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

To limit the Group's exposure of potential loss on an insurance policy, the Group cedes certain levels of risk to a reinsurer. The Group selects reinsurers which have a well-established capability to meet their contractual obligations and which generally have high credit ratings.

For its property risks, the Group uses excess of loss catastrophe reinsurance treaty to obtain reinsurance coverage. Catastrophe reinsurance is obtained for multiple claims arising from one event or occurring within a specified time period. However, treaty limits may apply and may expose the insurer to further claim exposure.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the Group faces under its insurance contracts is that the actual claims and benefits payments exceed the carrying amount of the insurance liabilities. This could occur because of the frequency or severity of claims and if benefits payments are greater than estimated. Insurance events are random and the actual number and amount of claims and benefits will vary from year to year from the estimate.

## Management of insurance and financial risk ...continued

### a) Insurance risk ...continued

The concentration of insurance risk before and after reinsurance by risk category is summarised below, with reference to the carrying amount of the insurance liabilities (gross and net of reinsurance) arising from insurance contracts:

Type of risk	2015		2014	
	Gross \$	Net \$	Gross \$	Net \$
Motor	2,412,168	2,412,168	1,523,291	1,523,291
Property	85,439	85,439	1,012,501	462,501
	<u>2,497,607</u>	<u>2,497,607</u>	<u>2,535,792</u>	<u>1,985,792</u>
Add:				
Claims incurred but not reported	310,000	310,000	160,000	160,000
Unallocated loss adjustment expenses	156,000	156,000	157,000	157,000
	<u>2,963,607</u>	<u>2,963,607</u>	<u>2,852,792</u>	<u>2,302,792</u>

### i) Property insurance

Property insurance contracts are underwritten using the following main risk categories: fire, business interruption, weather damage and theft.

#### *Frequency and severity of claims*

For property insurance contracts, climatic changes may give rise to more frequent and severe extreme weather events (for example, flooding, hurricanes, earthquake, etc), and may increase the frequency and severity of claims and their consequences. The Group manages these risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling.

The Group has the right to re-price the risk on renewal. It also has the ability to impose deductibles and reject fraudulent claims. These contracts are underwritten by reference to the commercial replacement value of the properties and contents insured, and claim payment limits are always included to cap the amount payable on occurrence of the insured event. Cost of rebuilding properties, of replacement or indemnity for contents and time taken to restart operations for business interruption are the key factors that influence the level of claims under these policies. The greatest likelihood of significant losses on these contracts arises from fire, hurricane and earthquake damage. The Group has reinsurance cover for such damage to limit losses to \$0.250 million in any one occurrence, per individual property risk.

#### *Sources of uncertainty in the estimation of future claim payments*

Claims on property contracts are payable on a claims-occurrence basis. The Group is liable for all insured events that occurred during the term of the contract even if the loss is discovered after the end of the contract term. There are several variables that affect the amount and timing of cash flows from these contracts. The compensation paid on these contracts is the monetary awards granted for property damage caused by insured perils as stated in the contract of insurance.



## Management of insurance and financial risk ... *continued*

### a) Insurance risk ...*continued*

#### i) Property insurance ...*continued*

##### *Sources of uncertainty in the estimation of future claim payments*

The estimated costs of claims include direct expenses to be incurred in settling claims. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. Property claims are less sensitive as the shorter settlement period for these claims allows the Group to achieve a higher degree of certainty about the estimated cost of claims. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established. The liability for these contracts comprises a provision for incurred but not reported (IBNR) and a provision for reported claims not yet paid (outstanding claims) at the reporting date.

#### ii) Casualty insurance

The Group's casualty insurance is motor, marine and liability insurance.

##### *Frequency and severity of claims*

The frequency and severity of claims can be affected by several factors. The most significant is the number of cases coming to Court that have been inactive or latent for a long period of time. Estimated inflation is also a significant factor due to the long period required to settle these cases.

The Group manages these risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling.

Underwriting limits are in place to enforce appropriate risk selection criteria. For example, the Group has the right not to renew individual policies, it can impose deductibles and it has the right to reject the payment of a fraudulent claim. Furthermore, the Group's strategy limits the total exposure to the Group by the use of reinsurance treaty arrangements. The reinsurance arrangements include excess of loss cover. The effect of such reinsurance arrangements is that the Group should not suffer total net insurance loss of more than \$0.500 million per risk for casualty insurance.

##### *Sources of uncertainty in the estimation of future claim payments*

Claims on casualty contracts are payable on a claims-occurrence basis. The Group is liable for all insured events that occurred during the term of the contract even if the loss is discovered after the end of the contract term. As a result, casualty and financial risk claims are settled over a longer period of time. There are several variables that affect the amount and timing of cash flows from these contracts. These mainly relate to the inherent risks of the business activities carried out by individual contract holders and the risk management procedures they adopted. The compensation paid on these contracts is the monetary awards granted for bodily injury suffered by employees (for employers' liability covers). Such awards are lump-sum payments that are calculated as the present value of the lost earnings and rehabilitation expenses that the injured party will incur because of the accident.

## Management of insurance and financial risk ... *continued*

### a) Insurance risk ...*continued*

#### ii) Casualty insurance ...*continued*

##### *Sources of uncertainty in the estimation of future claim payments ...continued*

The estimated cost of claims includes direct expenses to be incurred in settling claims, net of the expected subrogation value and other recoveries. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established. The liability for these contracts comprises a provision for claims incurred but not reported (IBNR) and a provision for reported claims not yet paid (outstanding claims) and a provision for unexpired risks at the reporting date. The Group's IBNR loss reserves are derived using paid loss development estimation method (triangular method). Each business classes' IBNR was calculated using claims data and loss history. The quantum of casualty claims is particularly sensitive to the level of Court awards and to the development of legal precedent on matters of contract and tort.

#### iii) Life insurance contracts

The Group limits its exposure of potential loss on life insurance policy, by ceding all insurance risks to a reinsurer. The Group selects reinsurers which have a well-established capability to meet their contractual obligations and which generally have high credit ratings.

#### iv) Claims development

The Group employs loss (claims) development tables as a means of measuring actual claims compared with previous estimates. Claims are typically resolved within one year and are assessed on a case-by-case basis. The claims that tend to extend beyond one year are normally from the Accident line of business and to a lesser extent, the Motor line.

Management of insurance and financial risk ...continued

a) Insurance risk ...continued

iv) Claims development ...continued

Motor – gross

Loss year	Brought forward	2011	2012	2013	2014	2015	Total
	\$	\$	\$	\$	\$	\$	\$
- At end of reporting year	4,112,826	2,466,213	2,194,045	2,412,449	1,922,060	3,350,301	16,457,894
- One year later	(116,252)	21,027	(6,111)	(97,683)	(26,121)	-	(225,140)
- Two years later	(81,167)	(883)	(7,846)	3,444	-	-	(86,452)
- Three years later	13,490	28,769	(21,000)	4,000	-	-	25,259
- Four years later	33,172	-	-	-	-	-	33,172
- Five years and over	-	(120,310)	-	-	-	-	(120,310)
Current estimate of cumulative claims	3,962,069	2,394,816	2,159,088	2,322,210	1,895,939	3,350,301	16,084,423
Cumulative payments to date	(2,919,122)	(2,612,959)	(2,224,160)	(1,917,279)	(1,671,750)	(2,326,985)	(13,672,255)
Liability recognised in the balance sheet	1,042,947	(218,143)	(65,072)	404,931	224,189	1,023,316	2,412,168

Motor – net

- At end of reporting year	4,112,826	2,466,213	2,194,045	2,412,449	1,922,060	3,350,301	16,457,894
- One year later	(116,252)	21,027	(6,111)	(97,683)	(26,121)	-	(225,140)
- Two years later	(81,167)	(883)	(7,846)	3,444	-	-	(86,452)
- Three years later	13,490	28,769	(21,000)	4,000	-	-	25,259
- Four years later	33,172	-	-	-	-	-	33,172
- Five years and over	-	(120,310)	-	-	-	-	(120,310)
Current estimate of cumulative claims	3,962,069	2,394,816	2,159,088	2,322,210	1,895,939	3,350,301	16,084,423
Cumulative payments to date	(2,919,122)	(2,612,959)	(2,224,160)	(1,917,279)	(1,671,750)	(2,326,985)	(13,672,255)
Liability recognised in the balance sheet	1,042,947	(218,143)	(65,072)	404,931	224,189	1,023,316	2,412,168

Management of insurance and financial risk ... continued

a) Insurance risk ... continued

iv) Claims development ... continued

Property – gross

Loss year	Brought forward \$	2011 \$	2012 \$	2013 \$	2014 \$	2015 \$	Total \$
- At end of reporting year	264,477	70,567	64,994	92,395	1,066,955	173,307	1,732,695
- One year later	-	-	-	-	42,713	-	42,713
- Two years later	-	-	(12,732)	-	-	-	(12,732)
- Three years later	-	-	-	-	-	-	-
- Four years later	-	-	-	-	-	(6,000)	(6,000)
Current estimate of cumulative claims	264,477	70,567	52,262	92,395	1,109,668	167,307	1,756,676
Cumulative payments to date	(16,165)	(194,189)	(41,582)	(59,526)	(222,693)	(1,137,082)	(1,671,237)
Liability recognised in the balance sheet	248,312	(123,622)	10,680	32,869	886,975	(969,775)	85,439

Property – net

- At end of reporting year	264,477	70,567	64,994	92,395	1,066,955	173,307	1,732,695
- One year later	-	-	-	-	42,713	-	42,713
- Two years later	-	-	(12,732)	-	-	-	(12,732)
- Three years later	-	-	-	-	-	-	-
- Four years later	-	-	-	-	-	(6,000)	(6,000)
Current estimate of cumulative claims	264,477	70,567	52,262	92,395	1,109,668	167,307	1,756,676
Cumulative payments to date	(16,165)	(194,189)	(41,582)	(59,526)	(222,693)	(1,137,082)	(1,671,237)
Liability recognised in the balance sheet	248,312	(123,622)	10,680	32,869	886,975	(969,775)	85,439

Management of insurance and financial risk ...continued

a) Insurance risk ... continued

iv) Claims development ...continued

Marine – gross

	Brought forward	2009	2010	2013	2014	2015	Total
	\$	\$	\$	\$	\$	\$	\$
Loss year							
- At end of reporting year	-	-	-	-	-	(5,000)	(5,000)
- One year later	-	-	-	-	17,319	-	17,319
- Two years later	-	-	-	-	-	-	-
- Three years later	-	-	-	-	-	-	-
- Four years later	-	-	-	-	-	-	-
Current estimate of cumulative claims	-	-	-	-	17,319	(5,000)	12,319
Cumulative payments to date	-	-	-	-	-	(12,319)	(12,319)
Liability recognised in the balance sheet	-	-	-	-	17,319	(17,319)	-
Marine – net							
- At end of reporting year	-	-	-	-	-	(5,000)	(5,000)
- One year later	-	-	-	-	17,319	-	17,319
- Two years later	-	-	-	-	-	-	-
- Three years later	-	-	-	-	-	-	-
- Four years later	-	-	-	-	-	-	-
Current estimate of cumulative claims	-	-	-	-	17,319	(5,000)	12,319
Cumulative payments to date	-	-	-	-	-	(12,319)	(12,319)
Liability recognised in the balance sheet	-	-	-	-	17,319	(17,319)	-

## Management of insurance and financial risk ...continued

### b) Fair value of financial assets and liabilities

Fair value is the arm's length consideration for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties, who are under no compulsion to act and is best evidenced by a quoted market price, if one exists.

#### Determination of fair value:

The following methods and assumptions have been used to estimate the fair value of each class of financial instruments for which it is practical to estimate a value:

#### *Short-term financial assets and liabilities*

The carrying value of these financial assets and liabilities is a reasonable estimate of their fair value because of the short maturity of these instruments. Short-term financial assets are comprised of cash and cash equivalents, accounts receivable and due from related parties. Short-term financial liabilities are comprised of customers' deposits, accounts payable and other liabilities and due to related parties.

#### *AFS – financial assets*

Fair value is based on quoted market prices. Where these are not available, fair value is assumed to approximate cost.

#### *Borrowings and deposits*

The estimated fair value of deposits with no stated maturity, which includes non-interest bearing deposits, is the amount repayable on demand.

The estimated fair value of fixed-interest bearing deposits and other borrowings not quoted in an active market is based on discounted cash flows using interest rates for new debts with similar remaining maturity.

Management of insurance and financial risk ...continued

b) Fair value of financial assets and liabilities ...continued

The table below summarizes the carrying amounts and fair values of the Group's financial assets and liabilities:

	Carrying value		Fair value	
	2015 \$	As restated 2014 \$	2015 \$	As restated 2014 \$
<b>Financial assets</b>				
Cash and cash equivalents	22,352,245	18,475,056	22,352,245	18,475,056
Investment securities	65,608,357	68,005,688	65,608,357	68,005,688
Loans to customers	91,407,024	91,654,380	91,407,024	91,654,380
Accounts receivable	29,408,830	28,363,994	29,408,830	28,363,994
Due from related parties	260,001	194,068	260,001	194,068
	<u>209,036,457</u>	<u>206,693,186</u>	<u>209,036,457</u>	<u>206,693,186</u>
<b>Financial liabilities</b>				
Borrowings	68,110,588	65,104,328	68,110,588	65,104,328
Customers' deposits	95,684,694	91,492,911	91,561,692	87,807,456
Accounts payable and other liabilities	42,419,123	37,676,001	42,419,123	37,676,001
Due to related parties	264,958	36,079	264,958	36,079
	<u>206,479,363</u>	<u>194,309,319</u>	<u>202,356,361</u>	<u>190,623,864</u>

Management of insurance and financial risk ...continued

c) Fair value hierarchy

*Fair value measurement of financial assets*

IFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources; unobservable inputs reflect the Group's market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1: Quoted prices in active markets for identical assets and liabilities. This level includes equity securities and debt instruments listed on exchanges.
- Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3: Inputs for the assets or liabilities that are not based on observable market data. This level includes equity investments and debt instruments with significant unobservable components.

The hierarchy requires the use of observable market data when available. The Group considers relevant and observable market prices in valuations where possible.

	Level 1 \$	Level 2 \$	Level 3 \$
Financial assets 2015			
AFS financial assets	3,404,616	–	3,787,697
Financial assets 2014			
AFS financial assets	3,357,887	–	3,766,097

*Fair value measurement of non-financial assets*

The following table shows the Levels within the hierarchy of non-financial assets measured at fair value on a recurring basis:

	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Land and buildings – January 31, 2015	–	19,725,000	99,024,997	118,749,997
Land and buildings – January 31, 2014	–	–	111,834,248	111,834,248

Fair value of the Group's main property assets is estimated based on appraisals performed by independent, professionally-qualified property valuers or the Group's Board of Directors. The significant inputs and assumptions are developed in close



consultation with management. The valuation processes and fair value changes are reviewed by the Board of Directors and audit committee at each reporting date.

## Management of insurance and financial risk ...continued

### c) Fair value hierarchy ...continued

The appraisal was carried out using a market approach that reflects observed prices for recent market transactions for similar properties and incorporates adjustments for factors specific to the land in question, including plot size, location and current use.

Land and buildings were revalued in January 2015 and were not revalued at the reporting date. Management determined that the effect of changes in fair values between the last revaluation date and reporting date is immaterial.

### d) Capital risk management

The Group maintains a level of capital that is sufficient to meet several objectives, including its ability to continue as a going concern in order to provide returns and benefits for shareholders and to maintain an acceptable total debt-to-capital ratio to provide access to adequate funding sources to support current operations and fulfillment of its strategic plan.

Total net debt includes bank loans and long-term debt less cash. The Group's capital includes total net debt and equity. As at January 31, 2015, the Group's net debt amounted to \$45,758,343 (2014: \$46,629,272), while its equity amounted to \$179,536,231 (2014: \$178,208,841).

The Group manages its capital structure and makes adjustments in light of changes in activities, economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust its capital structure, the Group may issue new shares, repurchase shares for cancellation, adjust the amount of dividends paid to shareholders or sell assets to reduce debt.

## 8 Changes in Securities and Use of Proceeds. – Not applicable

- (a) Where the rights of the holders of any class of registered securities have been materially modified, give the title of the class of securities involved. State briefly the general effect of such modification upon the rights of holders of such securities.
- (b) Where the use of proceeds of a security issue is different from that which is stated in the registration statement, provide the following:
  - Offer opening date (provide explanation if different from date disclosed in the registration statement)
  - Offer closing date (provide explanation if different from date disclosed in the registration statement)
  - Name and address of underwriter(s)
  - Amount of expenses incurred in connection with the offer
  - Net proceeds of the issue and a schedule of its use

- Payments to associated persons and the purpose for such payments
- (c) Report any working capital restrictions and other limitations upon the payment of dividends.

**9 Defaults Upon Senior Securities.**

- (a) If there has been any material default in the payment of principal, interest, a sinking or purchase fund instalment, or any other material default not satisfied within 30 days, with respect to any indebtedness of the reporting issuer or any of its significant subsidiaries exceeding 5 percent of the total assets of the reporting issuer and its consolidated subsidiaries, identify the indebtedness. Indicate the nature of the default. In the case of default in the payment of principal, interest, or a sinking or purchase fund instalment, state the amount of the default and the total arrears on the date of filing this report.

No

- (b) If any material arrears in the payment of dividends has occurred or if there has been any other material delinquency not satisfied within 30 days, give the title of the class and state the amount and nature of the arrears or delinquency.

No

**10 Management's Discussion and Analysis of Financial Condition and Results of Operation.**

Discuss the reporting issuer's financial condition covering aspects such as liquidity, capital resources, changes in financial condition and results of operations during the financial year of the filing. Discussions of liquidity and capital resources may be combined whenever the two topics are interrelated.

This section should be completed as per instructions for completing the MD&A.

## **MANAGEMENT'S DISCUSSIONS ON AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The TDC Group of Companies reported a solid performance for the financial year under review, February 1, 2014 to January 31, 2015. The Net Income Before Taxation was \$8,045,878 despite a Non-Cash charge of \$2,416,550 arising from a loss associated with the revaluation of the Group's real estate holdings. The directors remain focused on profitability, disciplined expense management and capital efficiency.

At January 31, 2015 the total bank debts stood at \$68,110,588 compared to \$65,104,328 at January 31, 2014.

Net cash generated from operating activities was \$16,495,345 compared to \$19,838,358 at January 31, 2014. Net Cash flows used in investing activities was \$14,428,785 compared to \$20,589,846 at January 31, 2014.

Net Cash flows generated from financing activities was \$1,810,626 compared to \$7,457,346 at January 31, 2014.

During the year, the Group used its overdraft facilities and internally generated funds to finance its operations.

At 31 January 2015, the company had \$22,352,245 in Cash and Equivalents. Shareholders Equity stood at \$186,894,445.

Existing sources of capital, together with cash flows from operations, are expected to be adequate to meet foreseeable cash requirements.

### **Liquidity**

Identify any known trends, commitments, demands, events that will result in or that are reasonably likely to result in the reporting issuer's liquidity increasing or decreasing in any material way. If a deficiency is identified, indicate the course of action that the reporting issuer has taken or proposes to take to remedy the deficiency.

**None**

### **(ii) Capital Resources**

Describe the reporting issuer's material commitments for capital expenditures as of the end of the latest fiscal period, and indicate the general purposes of such commitments and the anticipated source of Schemes needed to fulfil such commitments. Describe any material trends, favourable or unfavourable in the reporting issuer's capital resources and any expected change in mix. The discussion should consider changes between equity, debt and any off-balance sheet financing arrangements

**In April 2014 the company borrowed \$5 million from the SKNA National Bank Limited to fund various capital projects.**

## **Results of Operation.**

Describe any unusual or infrequent events or transactions or any significant economic changes that materially affected the amount of reported income from continuing operations and in each case indicate the extent the income was so affected. Describe any known trends or uncertainties that have had or that the reporting issuer reasonably expects will have a material favourable or unfavourable impact on net sales or revenues or income from continuing operations. If the reporting issuer knows of events that will cause a material change in the relationship between costs and revenues (such as price increases, costs of labour or materials), the changes in relationship should be disclosed.

None

## **11 Changes in and Disagreements with Auditors on Accounting and Financial Disclosure.**

Describe any changes in auditors or disagreements with auditors, if any, on financial disclosure.

None

## **12 Directors and Executive Officers of the Reporting Issuer.**

Furnish biographical information on directors and executive officers indicating the nature of their expertise and ability to contribute in the business development efforts of the reporting issuer.

A summary of the Board composition is as follows:-

### **Mr Earle A Kelly – Group Chairman/C.E.O.**

Mr Kelly was appointed Chairman/C.E.O. effective February 01, 2014. He became a Group Executive Director in 2000; Group Finance Director in 2002; Director of St Kitts Masonry Products Ltd; Chairman of the Board of St Kitts Bottling Company Limited. Mr Kelly holds a Bachelor of Arts degree in Accounting and a Masters in Business Administration.

### **Mr D Michael Morton – Director**

Mr Morton became a Group Executive Director in 1983; Chairman/Chief Executive Officer in 2001; Managing Director of St Kitts Masonry Products Limited in 1999. He was the President of the St Kitts Nevis Chamber of Industry and Commerce; Director of the Brimstone Hill Fortress National Park; Deputy Chairman of the Eastern Caribbean Securities Exchange and a Director of the Cave Hill School of Business; Honorary Consul General of the Republic of Turkey to St Kitts-Nevis; Honorary Warden for the Canadian Government in St Kitts-Nevis; Former deputy Chairman of the Social Security Board of St Kitts-Nevis; Former Director of Development Bank of St Kitts-Nevis. Mr Morton retired as Chairman effective February 1, 2014.

**Mr Ernie A France – Director**

Mr Ernie France became a Group Executive Director in 2007. He is the former General Manager of the company's operations in Nevis and Director of several companies in the Group. Mr France is a Director of the Chamber of Industry and Commerce and the Hotel and Tourism Association.

**Mr Nicolas N Menon – Director**

Mr Menon became a Group Executive Director in 2000; Director of St Kitts Bottling Company Limited. He is also the president of the Hotel and Tourism Association (HTA). Mr Menon holds a Bachelor of Science Degree and Masters Degree in Business Administration.

**Mr. Glenville R. Jeffers – Director**

Mr Jeffers was named a Director February 1, 2011. He has worked with the company for over 25 years and served in various capacities as Accounts Clerk, Accounting Supervisor, Chief Accountant and General Manager of the company's Business Equipment Department and Home and Building Depots. He is President of St Kitts Nevis Amateur Athletic Association and Secretary General of St Kitts Nevis Olympic Committee. Ms Jeffers holds a Bachelors degree in Business Administration with a concentration in Public Accounting.

Holds a Bachelors Degree in Business Administration from Pace University.

**Mr Jacques A Cramer – Director**

Mr Cramer is a founding Director of the TDC Group; Managing Director of J Cramer Real Estate; Former Member of the Public Service and Police Service Commissions of St Kitts Nevis; Former Chairman of the Eastern Caribbean Currency Authority (now Eastern Caribbean Central Bank); Honorary Warden for the Canadian Government in St Kitts Nevis; Honorary Consul for Israel in St Kitts and Nevis.

**Mr Charles L A Wilkin Q.C- Director and Legal Counsel**

Mr Wilkin became a Director of the Group in 1978; became a Barrister-at-Law in 1971 having gained a MA degree from Cambridge University; became a Queen's Counsel in 1998. He has been the Senior Partner at the law firm, Kelsick, Wilkin and Ferdinand since 1988.

**Mrs Myrna R Walwyn – Director**

Mrs Walywn became a Director in 2000; became a Barrister-at-Law in 1980; member of the Middle Temple Inns of the Courts of London; Senior Partner of the law firm, Myrna Walwyn and Associates. Holds a Bachelor of Science (Hons) degree in Social Sciences and M A degrees in Law and Sociology.

**Dr Clive E Ottley – Director**

Dr Ottley became a Director in 1990. He is a retired Obstetrician/Gynaecologist and currently owns and manages a software development and consultancy firm.

**Mr Melvin R Edwards** – Director

Mr Edwards became a Director in 2005. He is an experienced regional Management Consultant, a capacity in which he has advised several regional and international institutions and governments. He is a former President of the Caribbean Confederation of Credit Unions and a former President of the World Council of Credit Unions.

**Ms Maritza S Bowry** – Company Secretary/Chief Financial Officer

Ms Bowry was appointed Chief Financial Officer effective February 1, 2014. Appointed Company Secretary and Group Chief Accountant in 2001; former Assistant Manager, TDC Airline Services Ltd; holds a Bachelor of Science Degree in Accounting and Economics and a Masters in Business Administration with a concentration in Finance. She has the CPA designation.

**Mr Nicholas Brisbane** – Director

Mr Brisbane became a Director effective 21 November, 2014. He is an Architect; established N. Brisbane & Associates (Project Manager/Engineering Consultants) in 1987 and an Architectural Division in 1990. He also established Brisbane McGrath Engineering Consultants Ltd (Structural/civil engineering consultants) in 2004 and he is also a partner/developer in Calypso Bay Resorts and Sundance Ridge, St. Kitts. Mr. Brisbane holds a B.Sc. in Industrial Engineering and a M.Sc. in Construction Engineering.

**Security Ownership of Certain Beneficial Owners and Management.**

Furnish percentage shareholdings of beneficial owners and management with holdings in excess of 5%.

Michael L King – 6.6%

Jacques A Cramer – 9.5%

**13 Other Information.**

The reporting issuer may, at its option, report under this item any information, not previously reported in a Form ECSRC - MC report (related to disclosure of material information), with respect to which information is not otherwise called for by this form. If disclosure of such information is made under this item, it need not be repeated in a Form ECSRC - MC report which would otherwise be required to be filed with respect to such information or in a subsequent Form ECSRC - K report.

**14 List of Exhibits**

List all exhibits, financial statements, and all other papers and documentation filed with this report.

Part A

**Relevant Financial Data Items for Commercial and Industrial Companies**

## **Item Descriptions**

Cash and Cash Items  
Marketable securities  
Notes and Accounts Receivables-Trade  
Allowances for doubtful accounts  
Inventory  
Total Current Assets  
Intangible Assets  
Property Plant and Equipment  
Accumulated Depreciation  
Other Assets (explain)  
Total Assets  
Accounts Payable  
Total Current Liabilities  
Other Liabilities (explain)  
Bonds, mortgages and similar debt  
Preferred stock-mandatory redemption  
common stock  
other stockholder's equity  
Total liabilities and stockholder's equity  
net sales of tangible products  
total revenues  
cost of tangible goods sold  
total costs and expenses applicable to sales and revenues  
other costs and expenses  
provision for doubtful accounts and notes  
Interest and amortisation of debt discount  
Income before taxes and other items  
income tax expense  
income/loss continuing operations  
Discontinued operations  
extraordinary items  
Cumulative effect-changes in accounting principles  
net income or loss  
earnings per share -primary  
earnings per share - fully diluted

## **Part B**

### **Relevant Financial Data Items for Bank Holding Companies and Banks**

#### **Item Descriptions**

- Cash and due from banks
- interest bearing deposits
- Borrowings from the ECCB, Inter-bank Market activity and other bank borrowings
- trading account assets
- investment and mortgage backed securities held for sale
- Investments: to provide schedule of type, rates, maturity and place –  
(whether domestic/regional or foreign)
- loans



- allowances for losses
- Fixed Assets
- total assets
- other liabilities
- Total deposits
- short-term borrowings
- long-term debt
- preferred stock-mandatory redemption
- preferred stock-no mandatory redemption
- common stocks
- other stockholder's equity
- total liabilities and stockholder's equity
- contingent accounts
- interest and fees on loans
- interest and dividends on investments
- other interest income
- total interest income
- interest expense on deposits
- total interest expense
- net interest income
- provision for loan losses
- investment securities gains/losses
- other expenses
- income/loss before income tax
- income/loss before extraordinary items
- extraordinary items
- cumulative changes in accounting principles
- net income or loss
- earnings per share-primary
- earnings per share- fully diluted

### **Part C**

#### **Relevant Financial Items for Broker-Dealers Holding Companies**

##### **Items Description**

- Cash and cash items
- receivables from brokers and dealers, customers and others
- securities purchased under resale agreements
- financial instruments owned
- fixed assets
- total assets
- short term borrowings including commercial paper
- payable to customers, brokers/dealers (including clearing brokers) and others
- securities sold under agreements to repurchase
- long-term debt
- preferred stock-mandatory redemption
- preferred stock - no mandatory redemption
- common stock
- other stockholder's equity
- total liabilities and stockholder's equity
- revenue from trading activities
- interest and dividends
- commissions
- interest expense
- other sources of revenue
- compensation and employee related expense
- income/loss before income tax
- income/loss before extraordinary items

- extraordinary items, less tax
- cumulative change in accounting principles
- net income or loss
- earnings per share- primary
- earnings per share - fully diluted

## **Part D**

### **Relevant Financial Data Items for Public Utility and Utility Holding Companies**

#### **Item Descriptions**

- total net utility plant
- other property and investments
- total current assets
- total deferred charges
- balancing amount for total assets
- total assets
- common stock
- capital surplus, paid in,
- retained earnings
- total common stockholders equity
- preferred stock subject to mandatory redemption
- preferred stock not subject to mandatory redemption
- long term debt, net
- short term notes
- notes payable
- commercial paper
- long term debt-- current portion
- preferred stock-- current portion
- obligation under capital leases
- obligation under capital leases--current portion
- balancing amount for capitalisation and liabilities
- total capitalisation and liabilities
- gross operating revenue
- other operating expense
- total operating expense
- operating income (loss)
- other income (loss), net
- income before interest charges
- total interest charges
- net income
- preferred stock dividends
- earnings available for common stock
- common stock dividends
- total annual interest charges on all bonds
- cash flow from operations
- earnings per share –primary
- earnings per share – fully diluted



**St. Kitts Nevis Anguilla Trading and  
Development Company Limited**

Consolidated Financial Statements

**January 31, 2015**

(expressed in Eastern Caribbean dollars)

DRAFT

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
**Consolidated Statement of Financial Position**  
**As at January 31, 2015**

(expressed in Eastern Caribbean dollars)

	2015 \$	As restated 2014 \$	As restated 2013 \$
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents (note 8)	22,352,245	18,475,056	11,769,198
Investment securities (note 9)	54,090,336	51,964,558	37,062,619
Loans to customers (note 10)	15,782,416	15,081,033	16,521,612
Accounts receivable and prepayments (note 11)	33,514,517	33,157,134	31,063,374
Due from related parties (note 13)	260,001	194,068	248,032
Inventories (note 12)	47,856,642	45,942,500	52,522,899
Taxation recoverable (note 22)	228,390	307,492	341,513
<b>Total current assets</b>	<b>174,084,547</b>	<b>165,121,841</b>	<b>149,529,247</b>
<b>Non-current assets</b>			
Investment securities (note 9)	11,518,021	16,041,130	16,928,029
Loans to customers (note 10)	75,624,608	76,573,347	71,212,180
Accounts receivable and prepayments (note 11)	—	—	981,640
Investment in associates (note 15)	8,981,125	8,133,784	7,535,179
Property, plant and equipment (note 16)	144,383,745	134,001,075	133,301,401
Intangible assets (note 17)	479,726	619,430	910,473
Deferred tax asset (note 22)	315,049	316,882	4,291,142
<b>Total non-current assets</b>	<b>241,302,274</b>	<b>235,685,648</b>	<b>235,160,044</b>
<b>Total assets</b>	<b>415,386,821</b>	<b>400,807,489</b>	<b>384,689,291</b>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Borrowings (note 18)	50,476,429	46,639,929	52,544,181
Insurance liabilities (note 19)	8,275,919	7,385,622	6,329,138
Customers' deposits (note 20)	84,957,905	83,846,778	75,412,118
Accounts payable and other liabilities (note 21)	44,450,375	40,027,620	43,900,175
Due to related parties (note 13)	264,958	36,079	499,553
Provision for taxation (note 22)	2,619,494	3,188,440	1,482,143
<b>Total current liabilities</b>	<b>191,045,080</b>	<b>181,124,468</b>	<b>180,167,308</b>
<b>Non-current liabilities</b>			
Borrowings (note 18)	17,634,159	18,464,399	4,168,990
Customers' deposits (note 20)	10,726,789	7,646,133	5,151,788
Accounts payable and other liabilities (note 21)	3,789,623	3,624,906	3,685,908
Deferred tax liability (note 22)	5,296,725	5,137,338	5,199,712
<b>Total non-current liabilities</b>	<b>37,447,296</b>	<b>34,872,776</b>	<b>18,206,398</b>
<b>Total liabilities</b>	<b>228,492,376</b>	<b>215,997,244</b>	<b>198,373,706</b>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
 Consolidated Statement of Financial Position ...*continued*  
 As at January 31, 2015

(expressed in Eastern Caribbean dollars)

	2015 \$	As restated 2014 \$	As restated 2013 \$
<b>Shareholders' equity</b>			
Share capital (note 23)	52,000,000	52,000,000	52,000,000
Other reserves (note 24)	59,130,440	58,857,815	58,427,864
Retained earnings	68,405,791	67,351,026	69,256,808
	<b>179,536,231</b>	178,208,841	179,684,672
<b>Non-controlling interests</b>	<b>7,358,214</b>	6,601,404	6,630,913
<b>Total shareholders' equity</b>	<b>186,894,445</b>	184,810,245	186,315,585
<b>Total liabilities and shareholders' equity</b>	<b>415,386,821</b>	400,807,489	384,689,291

The notes on pages 1 to 67 are an integral part of these consolidated financial statements.

Approved for issue by the Board of Directors on July 27, 2015.

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Consolidated Statement of Income  
For the year ended January 31, 2015

(expressed in Eastern Caribbean dollars)

	2015 \$	As restated 2014 \$
<b>Revenue</b>	<b>143,673,294</b>	137,085,241
<b>Cost of sales</b>	<b>(106,739,428)</b>	(102,730,724)
<b>Gross profit</b>	<b>36,933,866</b>	34,354,517
Net interest income (note 30)	5,914,433	6,687,896
Net underwriting income	3,861,691	3,633,735
Other income (note 25)	10,277,464	12,403,640
<b>Income before operating expenses</b>	<b>56,987,454</b>	57,079,788
<b>Operating expenses</b>		
Employee costs (note 27)	(22,996,155)	(20,554,101)
General and administrative (note 26)	(17,123,962)	(20,630,061)
Depreciation and amortization (note 28)	(4,349,866)	(3,846,163)
Impairment loss on investments (note 9)	–	(1,244,322)
	<b>(44,469,983)</b>	(46,274,647)
<b>Operating profit</b>	<b>12,517,471</b>	10,805,141
<b>Share of income of associated companies</b> (note 15)	<b>1,347,341</b>	998,605
<b>Finance charges, net</b> (note 29)	<b>(3,402,384)</b>	(3,376,240)
<b>Profit before revaluation loss and income tax</b>	<b>10,462,428</b>	8,427,506
<b>Revaluation loss</b> (note 16)	<b>(2,416,550)</b>	–
<b>Profit before income tax</b>	<b>8,045,878</b>	8,427,506
Income tax expense (note 22)	(4,348,482)	(7,925,371)
<b>Profit for the year</b>	<b>3,697,396</b>	502,135
<b>Profit for the year attributable to:</b>		
Parent company	3,665,095	372,520
Non-controlling interests	32,301	129,615
	<b>3,697,396</b>	502,135
<b>Earnings per share</b>		
Basic and diluted per share (note 31)	<b>0.070</b>	0.007

The notes on pages 1 to 67 are an integral part of these consolidated financial statements.



**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
**Consolidated Statement of Comprehensive Income**  
**For the year ended January 31, 2015**

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(expressed in Eastern Caribbean dollars)

	2015 \$	As restated 2014 \$
<b>Profit for the year</b>	<b>3,697,396</b>	<b>502,135</b>
<b>Other comprehensive income:</b>		
<i>Item that may be reclassified to profit or loss</i>		
Revaluation surplus (note 16)	398,475	–
Net unrealised fair value gains/(losses) on available-for-sale financial assets (note 9)	68,329	(315,175)
<b>Total comprehensive income for the year</b>	<b>4,164,200</b>	<b>186,960</b>
<b>Total comprehensive income for the year attributable to:</b>		
Parent company	3,407,390	84,169
Non-controlling interests	756,810	102,791
	<b>4,164,200</b>	<b>186,960</b>

The notes on pages 1 to 67 are an integral part of these consolidated financial statements.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Consolidated Statement of Changes in Shareholders' Equity

For the year ended January 31, 2015

(expressed in Eastern Caribbean dollars)

	Parent company			Subtotal \$	Non- controlling interests \$	Total \$
	Share capital \$	Other reserves \$	Retained earnings \$			
<b>Balance at January 31, 2013, as previously stated</b>	<b>52,000,000</b>	<b>58,427,864</b>	<b>68,571,024</b>	<b>178,998,888</b>	<b>6,630,913</b>	<b>185,629,801</b>
Prior period adjustments (note 34)	–	–	685,784	685,784	–	685,784
<b>Balance at January 31, 2013, as restated</b>	<b>52,000,000</b>	<b>58,427,864</b>	<b>69,256,808</b>	<b>179,684,672</b>	<b>6,630,913</b>	<b>186,315,585</b>
<b>Comprehensive income</b>						
Profit for the year	–	–	372,520	372,520	129,615	502,135
Transfer to reserve fund	–	338,110	(338,110)	–	–	–
Transfer to claims equalisation reserve	–	380,192	(380,192)	–	–	–
<b>Other comprehensive income</b>						
Net unrealised fair value losses on available-for-sale financial assets	–	(288,351)	–	(288,351)	(26,824)	(315,175)
<b>Transaction with owners</b>						
Liquidation of a subsidiary	–	–	–	–	(132,300)	(132,300)
Dividends	–	–	(1,560,000)	(1,560,000)	–	(1,560,000)
<b>Balance at January 31, 2014, as restated</b>	<b>52,000,000</b>	<b>58,857,815</b>	<b>67,351,026</b>	<b>178,208,841</b>	<b>6,601,404</b>	<b>184,810,245</b>
<b>Comprehensive income</b>						
Profit for the year	–	–	3,665,095	3,665,095	32,301	3,697,396
Transfer to reserve fund	–	429,691	(429,691)	–	–	–
Transfer to claims equalisation reserve	–	427,712	(427,712)	–	–	–
Revaluation reserve transfer attributable to sale of property	–	(327,073)	327,073	–	–	–
<b>Other comprehensive income</b>						
Revaluation (loss)/surplus	–	(330,333)	–	(330,333)	728,808	398,475
Net unrealised fair value gains/(losses) on available-for-sale financial assets	–	72,628	–	72,628	(4,299)	68,329
<b>Transaction with owners</b>						
Dividends	–	–	(2,080,000)	(2,080,000)	–	(2,080,000)
<b>Balance at January 31, 2015</b>	<b>52,000,000</b>	<b>59,130,440</b>	<b>68,405,791</b>	<b>179,536,231</b>	<b>7,358,214</b>	<b>186,894,445</b>

The notes on pages 1 to 67 are an integral part of these consolidated financial statements.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Consolidated Statement of Cash Flows

For the year ended January 31, 2015

(expressed in Eastern Caribbean dollars)

	2015 \$	As restated 2014 \$
<b>Cash flows from operating activities</b>		
Profit before income tax	8,045,878	8,427,506
Items not affecting cash:		
Depreciation and amortization	5,982,694	5,673,461
Interest expense	4,515,788	4,440,995
Revaluation loss	2,416,550	–
Impairment loss on investments	–	1,244,322
Impairment loss on goodwill	–	200,000
Gain on sales of property and equipment	(273,896)	(424,814)
Impairment (recoveries)/losses on receivables	(503,559)	765,908
Dividend income	(547,306)	(490,666)
Share of income of associated companies	(1,347,341)	(998,605)
Net interest income	(5,914,433)	(6,687,896)
<b>Operating profit before working capital changes</b>	<b>12,374,375</b>	<b>12,150,211</b>
<b>Cash flows used in operating activities before changes in operating assets and liabilities</b>		
Decrease/(increase) in loans to customers	360,667	(3,704,426)
Decrease/(increase) in accounts receivable and prepayments	156,384	(2,607,664)
(Increase)/decrease in due from related parties	(65,933)	53,964
(Increase)/decrease in inventories	(2,006,812)	6,580,399
Increase in insurance liabilities	340,297	1,056,484
Increase in customers' deposits	4,507,745	10,620,197
Increase/(decrease) in accounts payable and other liabilities	3,689,219	(3,933,558)
Increase/(decrease) in due to related parties	228,879	(463,474)
<b>Net cash generated from operating activities before interest receipts and payments and tax</b>	<b>19,584,821</b>	<b>19,752,133</b>
Interest received	6,089,534	6,644,137
Interest paid	(4,501,901)	(4,284,745)
Taxes paid	(4,677,106)	(2,273,167)
<b>Net cash generated from operating activities</b>	<b>16,495,348</b>	<b>19,838,358</b>
<b>Cash flows used in investing activities</b>		
Redemption/(purchase) of investment securities, net	2,401,078	(15,521,901)
Proceeds from sales of property and equipment	1,923,652	1,618,081
Dividends received	1,047,306	890,666
Proceeds received from liquidation of subsidiary	–	(101,333)
Purchase of intangible assets	(201,042)	(179,385)
Purchase of property, plant and equipment	(19,599,779)	(7,295,974)
<b>Net cash flows used in investing activities</b>	<b>(14,428,785)</b>	<b>(20,589,846)</b>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Consolidated Statement of Cash Flows...*continued*  
**For the year ended January 31, 2015**

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(expressed in Eastern Caribbean dollars)

	2015 \$	As restated 2014 \$
<b>Cash flows used in financing activities</b>		
Proceeds from borrowings, net of repayments	3,890,626	9,017,346
Dividends paid (note 23)	<u>(2,080,000)</u>	<u>(1,560,000)</u>
<b>Net cash flows generated from financing activities</b>	<u>1,810,626</u>	<u>7,457,346</u>
<b>Net increase in cash and cash equivalents</b>	3,877,189	6,705,858
<b>Cash and cash equivalents at beginning of year</b>	<u>18,475,056</u>	<u>11,769,198</u>
<b>Cash and cash equivalents at end of year</b>	<u>22,352,245</u>	<u>18,475,056</u>

The notes on pages 1 to 67 are an integral part of these consolidated financial statements.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

### 1 Nature of operations

The Group is engaged in the business of general trading, vehicle sales, auto and equipment rental, hire purchase financing, insurance, consumer and mortgage financing, airline agencies, tour operations, real estate development, hotel operations and shipping.

### 2 General information and statement of compliance with International Financial Reporting Standards (IFRS)

St. Kitts Nevis Anguilla Trading and Development Company Limited (“the Company”) was incorporated on January 8, 1973 as a public limited company under the Companies Act Chapter 335 of the Laws of St. Kitts and Nevis. The registered office of the Company is situated at Fort Street, Basseterre, St. Kitts. The Company’s shares are listed on the Eastern Caribbean Securities Exchange.

The accompanying consolidated financial statements are the financial statements of the Company and its subsidiaries (collectively referred to as the “Group”). These have been prepared in accordance with IFRS as issued by the International Accounting Standards Board (IASB), under the historical cost convention, as modified by the revaluation of land and buildings and available-for-sale financial assets. The measurement bases are fully described in the summary of accounting policies.

International Accounting Standard (IAS) 1, Presentation of Financial Statements, paragraph 10 (f) requires an entity to present an additional statement of financial position as at the beginning of the preceding year when an entity:

- applies an accounting policy, retrospectively, makes a retrospective restatement of items in its financial statements or when it makes reclassifications in its financial statements, and
- the retrospective application, retrospective restatement of the reclassification has a material effect on the information in the financial position at the beginning of the preceding period.

Related notes to the additional statement of financial position are not required.

The reclassifications and prior period adjustments disclosed in notes 33 and 34 have a material effect on the consolidated statement of financial position as at February 1, 2013. Therefore, the Group presents a third consolidated statement of financial position as at February 1, 2013 without related notes except for the disclosures required by IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

### 3 Changes in accounting policies

#### *New standards and amendments to standards effective for the financial year beginning February 1, 2014*

A number of new and revised standards are effective for annual periods beginning on or after February 1, 2014. Information on these new standards is presented below.

- IAS 32 (Amendments), Offsetting Financial Assets and Financial Liabilities, clarifies the application of certain offsetting criteria in IAS 32, including the meaning of “currently has a legal enforceable right of set-off” and “that some gross settlement mechanisms may be considered equivalent to net settlement”. The amendments have been applied retrospectively, in accordance with their transitional provisions. As the Group does not currently present any of its financial assets and financial liabilities on a net basis using the provisions of IAS 32, these amendments had no material effect on the consolidated financial statements for any period presented.
- IAS 36 (Amendments), Impairment of Assets – Recoverable Amount Disclosures for Non-financial Assets, clarifies that disclosure of information about the recoverable amount of an individual asset (including goodwill) or a cash-generating unit is required only when an impairment loss has been recognized or reversed during the reporting period. If the recoverable amount is determined based on the asset’s or cash-generating unit’s fair value less cost of disposal, additional disclosures on fair value measurement required under IFRS 13, Fair Value Measurement, such as (but not limited to) the fair value hierarchy, valuation technique used and key assumptions applied should be provided in the financial statements. This amendment did not result in additional disclosures in the financial statements since the recoverable amounts of the Group’s non-financial assets where impairment losses have been recognized were determined based on value-in-use and have been adequately disclosed in accordance with IAS 36.

#### *New standards issued but not effective for the financial year beginning February 1, 2014 and not early adopted*

At the date of authorisation of these consolidated financial statements, certain new standards, amendments and interpretations to existing standards have been published by the IASB but are not yet effective, and have not been adopted early by the Group. Management anticipates that all relevant pronouncements will be adopted in the Group’s accounting policies for the first period beginning after the effective date of the pronouncement. Information on new standards, amendments and interpretations that are expected to be relevant to the Group’s consolidated financial statements is provided below. Certain other new standards and interpretations have been issued but are not expected to have a material impact on the Group’s consolidated financial statements.

- The IASB recently released IFRS 9, Financial Instruments (2014), representing the completion of its project to replace IAS 39, Financial Instruments: Recognition and Measurement. The new standard introduces extensive changes to IAS 39’s guidance on the classification and measurement of financial assets and introduces a new ‘expected credit loss’ model for the impairment of financial assets. IFRS 9 also provides new guidance on the application of hedge accounting.

The Group’s management has yet to assess the impact of IFRS 9 on these consolidated financial statements. The new standard is required to be applied for annual reporting periods beginning on or after January 1, 2018.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

### 3 Summary of accounting policies ...continued

*New standards issued but not effective for the financial year beginning February 1, 2014 and not early adopted ...continued*

- IFRIC 15, Revenue from Contracts with Customers, replacing IAS 18, Revenue, IAS 11, Construction Contracts, and several revenue-related interpretations. The new standard establishes a control-based revenue recognition model and provides additional guidance in many areas not covered in detail under existing IFRSs, including how to account for arrangements with multiple performance obligations, variable pricing, customer refund rights, supplier repurchase options, and other common complexities. IFRIC 15 is effective for reporting periods beginning on or after January 1, 2017. The Group's management have not yet assessed the impact of IFRIC 15 on these consolidated financial statements.

There are no other IFRSs or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the Group.

### 4 Summary of accounting policies

The consolidated financial statements have been prepared using the significant accounting policies and measurement bases summarized below.

#### a) Basis of consolidation

The Group financial statements consolidate those of the parent company and all of its subsidiaries as at January 31, 2015. The parent controls a subsidiary if it is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary. All subsidiaries have a reporting date of January 31.

All transactions and balances between the Group companies are eliminated on consolidation, including unrealised gains and losses on transactions between Group companies. Where unrealised losses on intra-group asset sales are reversed on consolidation, the underlying asset is also tested for impairment from a group perspective. Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Group.

Profit or loss and other comprehensive income of subsidiaries acquired or disposed of during the year are recognised from the effective date of acquisition, or up to the effective date of disposal, as applicable.

Non-controlling interests, presented as part of equity, represent the portion of a subsidiary's profit or loss and net assets that is not held by the Group. The Group attributes total comprehensive income or loss of subsidiaries between the owners of the parent and the non-controlling interests based on their respective ownership interests.

#### b) Investment in associates

Associates are those entities over which the Group is able to exert significant influence but which are not subsidiaries. They are accounted for using the equity method. Under the equity method, the investment in an associate is initially recognised at cost and subsequently adjusted to recognise changes in the Group's share of net assets of the associate since the acquisition date. Goodwill relating to the associate is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

### 4 Summary of accounting policies ...continued

#### b) Investment in associates ...continued

The consolidated statement of income reflects the Group's share of the results of operations of the associate. Any change in other comprehensive income of those investees is presented as part of the Group's other comprehensive income. In addition, when there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

The aggregate of the Group's share of profit or loss of an associate is shown on the face of the consolidated statement of income. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognise an impairment loss on its investment in its associate. At each reporting date, the Group determines whether there is objective evidence that the investment in the associate is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value, then recognises the loss as 'Impairment loss on investments' in the consolidated statement of income.

Upon loss of significant influence over an associate or a joint venture, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognised in the consolidated statement of comprehensive income.

#### c) Foreign currency translation

##### (i) Functional and presentation currency

The consolidated financial statements are presented in Eastern Caribbean dollars, which is also the functional currency.

##### (ii) Foreign currency transactions and balances

Foreign currency transactions are translated into the functional currency of the Group, using the exchange rates prevailing at the dates of the transactions (spot exchange rate). Foreign currency gains and losses resulting from the settlement of such transactions and from the remeasurement of monetary items denominated in foreign currency at year-end exchange rates are recognised in the consolidated statement of income.

#### d) Segment reporting

The Group has four main operating segments: general trading, insurance, financing and hotel and restaurant operations. In identifying these operating segments, management generally follows the Group's service lines representing its main products and services.



# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

### January 31, 2015

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(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ...continued

##### d) Segment reporting ...continued

Each of these operating segments is managed separately as each requires different technologies, marketing approaches and other resources. All inter-segment transfers are carried out at cost.

For management purposes, the Group uses the same measurement policies as those used in its consolidated financial statements. Income taxes are managed and computed on a group-wide basis and are not allocated to operating segments. The Board of Directors monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on profit or loss and is measured consistently with profit or loss in the consolidated financial statements.

##### e) Revenue recognition

Revenue arises from the sale of goods and the rendering of services. It is measured at the fair value of consideration received or receivable, excluding sales taxes, rebates, and trade discounts. The Group applies the revenue recognition criteria set out below to each separately identifiable component of the sales transaction.

###### *Retail sales*

Sale of goods is recognised when the Group has transferred to the buyer the significant risks and rewards of ownership, generally when the customer has taken undisputed delivery of the goods.

Revenue from the sale of goods with no significant service obligation is recognized on delivery of goods and customer acceptance.

When goods are sold together with customer loyalty incentives, the consideration receivable is allocated between the sale of goods and sale of incentives based on their fair values. Revenue from sale of incentives is recognised when they are redeemed by customers in exchange for products supplied by the Group.

###### *Rendering of services*

The Group generates revenues from after-sales service and maintenance. Consideration received for these services is initially deferred, included in other liabilities and is recognised as revenue in the period when the service is performed.

In recognising after-sales service and maintenance revenues, the Group considers the nature of the services and the customer's use of the related products, based on historical experience.

###### *Premium income*

Premiums written are accounted for in the year in which the risks are assumed. The unearned portions of premiums and the acquisition cost relating to the period of risk extending beyond the end of the financial year are deferred to subsequent accounting periods. As long as the policy remains in force, the policy premium (revenue) is recognised over the term of the policy using the daily pro-rata method.

Commissions earned on reinsurance premiums ceded are recognised in the consolidated statement of income on the same basis as the underlying reinsurance premiums are expensed.

###### *Interest income*

Interest income is reported on an accrual basis using the effective interest method.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

### 4 Summary of accounting policies ...continued

#### e) Revenue recognition ...continued

##### *Hire purchase sales*

Revenue is recognised when the significant risks and rewards of ownership have been transferred to the customer, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably.

##### *Commission income*

If the Group acts in the capacity of an agent rather than as the principal in a transaction, then the revenue recognized is the net amount of commission made by the Group and is recognized when earned.

##### *Dividend income*

Dividend income is recognised when the right to receive a dividend is established.

##### *Rental income*

The Group also earns rental income from operating leases of its buildings and construction equipment. Rental income is recognised on a straight-line basis over the term of the lease.

##### *Other income*

Revenue earned from non-routine services and miscellaneous transactions are categorised as other revenue and recognised on the accrual basis.

#### f) Expenses

Expenses are recognized in the consolidated statement of income upon utilisation of the service or as incurred. Expenditure for warranties is recognised when the Group incurs an obligation, which is typically when the related goods are sold or services provided.

#### g) Leases

The Group accounts for its leases as follows:

##### *Group as a lessor*

Leases wherein the Group substantially transfers to the lessee all risks and benefits incidental to ownership of the leased item are classified as finance leases and are presented as part of accounts receivable at an amount equal to the Group's net investment in the lease. Finance income is recognized based on the pattern reflecting a constant periodic rate of return on the Group's net investment outstanding in respect of the finance lease.

##### *Group as a lessee*

Leases which do not transfer to the Group substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments (net of any incentive received from the lessor) are recognized as an expense in the consolidated statement of income on a straight-line basis over the lease term. Associated costs, such as repairs and maintenance and insurance, are expensed as incurred.

The Group determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

### 4 Summary of accounting policies ...continued

#### h) Borrowing costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

All other borrowing costs are recognised in the consolidated statement of income in the period in which they are incurred using the effective interest method.

#### i) Property, plant and equipment

Land and buildings comprise of mainly the warehouse, offices and retail stores. Land and buildings are shown at fair value, based on periodic (every five years) valuations by external independent valuers, less subsequent depreciation for buildings. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset, and the net amount is restated to the revalued amount of the asset. All other property, plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the consolidated statement of income during the financial period in which they are incurred.

Increases in the carrying amount arising on revaluation of buildings are credited to revaluation reserves in equity. Decreases that offset previous increases of the same asset are charged against reserves directly in equity; all other decreases are charged to the consolidated statement of income.

Land is not depreciated. Depreciation on other assets is calculated using the reducing balance method to allocate the cost of each asset to their residual values over the estimated useful lives using the annual rates below.

Buildings	2%
Computers and equipment	20% - 40%
Construction equipment rentals	40%
Containers	20%
Plant and machinery	20%
Motor vehicles	20%
Furniture and fittings	15%

The assets' residual values and useful lives are reviewed and adjusted if appropriate at each reporting date.

Property, plant and equipment are periodically reviewed for impairment. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

### 4 Summary of accounting policies ...continued

#### i) Property, plant and equipment ...continued

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within "Other income" in the consolidated statement of income.

When revalued assets are sold, any amounts included in revaluation reserves are transferred to retained earnings.

#### j) Intangible assets

Intangible assets of the Group pertain to computer software and goodwill.

##### *Computer software*

Acquired computer software is capitalised on the basis of the costs incurred to acquire and bring to use the specific software. Subsequently, these intangible assets are measured at cost less accumulated amortization and any accumulated impairment losses. These costs are amortised over their estimated useful life of three to five years (20% - 30% annual rate). The amortization period and the amortization method used for the computer software are reviewed at each reporting period.

Computer software is assessed for impairment whenever there is an indication that they may be impaired. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates.

Costs associated with maintaining computer software programmes are recognised as an expense when incurred.

##### *Goodwill*

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred over the Group's interest in net fair value of the net identifiable assets, liabilities and contingent liabilities of the acquiree and the fair value of the non-controlling interest in the acquiree.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units (CGUs), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognised immediately as an expense and is not subsequently reversed.

#### k) Impairment of non-financial assets

Non-financial assets that are subject to depreciation and amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amounts exceed its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

### 4 Summary of accounting policies ...continued

#### k) Impairment of non-financial assets ...continued

For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

#### l) Financial instruments

##### *Recognition, initial measurement and derecognition*

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the financial instrument and are measured initially at fair value adjusted for transaction costs, except for those carried at fair value through profit or loss which are measured initially at fair value. Subsequent measurement of financial assets and financial liabilities is described below.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

##### *Classification and subsequent measurement of financial assets*

For the purpose of subsequent measurement, financial assets are classified into the following categories upon initial recognition:

- loans and receivables; and
- Available-for-sale (AFS) financial assets.

All financial assets are reviewed for impairment at least at each reporting date to identify whether there is any objective evidence that a financial asset or a group of financial assets is impaired. Different criteria to determine impairment are applied for each category of financial assets, which are described below.

##### *(i) Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortised cost using the effective interest method, less provision for impairment. Discounting is omitted where the effect of discounting is immaterial. The Group's cash and cash equivalents, loans to customers, accounts receivable, due from related parties, corporate bonds, treasury bills and bonds, and fixed deposits fall into this category of financial instruments.

Individually significant receivables are considered for impairment when they are past due or when other objective evidence is received that a specific counterparty will default. Receivables that are not considered to be individually impaired are reviewed for impairment in groups, which are determined by reference to the industry and region of the counterparty and other shared credit risk characteristics. The impairment loss estimate is then based on recent historical counterparty default rates for each identified group.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

### January 31, 2015

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(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ...continued

##### 1) Financial instruments ...continued

###### *Classification and subsequent measurement of financial assets ...continued*

###### *(ii) AFS financial assets*

AFS financial assets are non-derivative financial assets that are either designated to this category or do not qualify for inclusion in any of the other categories of financial assets. They are included in non-current assets unless the investment matures or management intends to dispose of it within 12 months of the end of the reporting period. The Group's AFS financial assets include quoted and unquoted securities.

Unquoted equity investments are measured at cost, less any impairment charges, as their fair value cannot currently be estimated reliably. Impairment charges are recognised in the consolidated statement of income.

Quoted equity investments are measured at fair value. Gains and losses are recognised in other comprehensive income and reported within the AFS reserve within equity, except for interest and dividend income, impairment losses and foreign exchange differences on monetary assets, which are recognised in the consolidated statement of income. When the asset is disposed of or is determined to be impaired, the cumulative gain or loss recognised in other comprehensive income is reclassified from the equity reserve to the consolidated statement of income. Interest calculated using the effective interest method and dividends are recognised in the consolidated statement of income.

Reversals of impairment losses for AFS securities are recognised in the consolidated statement of income if the reversal can be objectively related to an event occurring after the impairment loss was recognised. For AFS equity investments, impairment reversals are not recognised in the consolidated statement of income and any subsequent increase in fair value is recognised in other comprehensive income.

###### *Classification and subsequent measurement of financial liabilities*

The Group's financial liabilities include borrowings, customers' deposits, accounts payable and other liabilities (except for employee health fund and deferred revenue) and due to related parties.

Financial liabilities are measured subsequently at amortised cost using the effective interest method.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

Notes to Consolidated Financial Statements

January 31, 2015

(expressed in Eastern Caribbean dollars)

## 4 Summary of accounting policies ...continued

### 1) Financial instruments ...continued

#### Classes of financial instruments

<b>Financial assets</b>	Loans and receivables	Cash and cash equivalents		Deposits
				Treasury bills
		Loans to customers	Loans to individuals	Commercial loans
				Student loans
				Mortgage loans
				Personal loans
				Mortgage loans
				Commercial loans
		Investment securities	Treasury bills and bonds	Local and regional
			Corporate bonds	Local and regional
	Fixed deposits		Fixed deposits	
	Accounts receivable			
	Due from related parties			
AFS financial assets	Investment securities	Equity securities	Quoted	
			Unquoted	
<b>Financial liabilities</b>	Financial liabilities at amortised cost	Customers' deposits	Deposits from individuals	
			Deposits from corporate entities	
			Deposits other financial institutions	
	Borrowings			
	Accounts payable and other liabilities			
	Due to related parties			
<b>Off-balance sheet financial instruments</b>	Loan commitments			

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

### January 31, 2015

---

(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ...continued

##### m) Impairment of assets

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

For the loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the consolidated statement of income. If a loan or receivable has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (i.e., on the basis of the Group's grading process that considers asset type, industry, geographical location, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the consolidated statement of income.

##### n) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the consolidated statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.



# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

### 4 Summary of accounting policies ...continued

#### o) Insurance contracts

##### *Classification*

The Group issues contracts that transfer insurance risk or financial risk or both. Insurance contracts are those contracts that transfer significant insurance risk. Such contracts may also transfer financial risk.

##### *Recognition and measurement*

Insurance contracts issued are classified as short-term insurance contracts and long-term insurance contracts with fixed and guaranteed payments.

##### *Short-term insurance contracts*

These contracts are property, motor, marine and liability, which are generally one year renewable contracts.

Property insurance contracts mainly compensate the Group's customers for damage suffered to their properties or for the value of property lost. Customers who undertake commercial activities on their premises could also receive compensation for the loss of earnings caused by the inability to use the insured properties in their business activities (business interruption cover).

Motor insurance contracts mainly protect and indemnify the vehicle owner against loss or damage of the motor vehicle and its accessories and spare parts resulting from accidental collision or overturning, fire, external explosion, self-ignition or lightning, burglary, housebreaking or theft and malicious acts.

Marine insurance is designed to cover cargo movements from one location to another by air or sea, usually via commercial shipping or similar conveyances. In some cases, the commodities have to be transported inland first before being carried by air or sea. Perils insured are fire, including lightning, collision, overturning of the vessel and the collapse of bridges and robbery.

For all these contracts, except marine insurance, premiums are recognised as revenue (earned premiums) proportionally over the period of coverage. The portion of premium received on in-force contracts that relates to unexpired risks at the reporting date is reported as the unearned premium liability. Premiums are shown before deduction of commissions and are gross of any taxes or duties levied on premiums.

Claims and loss adjustment expenses are charged to the consolidated statement of income as incurred based on the estimated liability for compensation owed to contract holders or third parties damaged by the contract holders. They include direct and indirect claims settlement costs and arise from events that have occurred up to the reporting date even if they have not yet been reported to the Group. The Group does not discount its liabilities for unpaid claims. Liabilities for unpaid claims are estimated using:

- the input of assessments for individual cases reported to the Group; and
- statistical analyses for the claims incurred but not reported.

These are used to estimate the expected ultimate cost of more complex claims that may be affected by external factors (such as court decisions).

# St. Kitts Nevis Anguilla Trading and Development Company Limited

Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

## 4 Summary of accounting policies ...continued

### o) Insurance contracts ...continued

#### *Recognition and measurement ...continued*

##### *Long-term insurance contracts with fixed and guaranteed terms*

These contracts insure events associated with human life (for example, death and survival) over a long duration. Premiums are recognized as revenue when they become payable by the contract holder. Premiums are shown before deduction of commission.

Benefits are recorded as an expense when they are incurred.

A liability for contractual benefits that are expected to be incurred in the future is recorded when the premiums are recognized. The liability is determined as the sum of the expected discounted value of the benefit payments and the future administration expenses that are directly related to the contract, less the expected discounted value of the theoretical premiums that would be required to meet the benefits and the administration expenses based on the valuation assumptions used. The liability is based on the assumptions as to mortality, persistency, maintenance expenses and the investment income that are established at the time the contract is issued. A margin for adverse deviation is included in the assumptions.

#### *Reinsurance contracts held*

Contracts entered into by the Group with reinsurers under which the Group is compensated for losses on one or more contracts issued by the Group are classified as reinsurance contracts held.

The benefits to which the Group is entitled under its reinsurance contracts held are recognised as reinsurance assets. The reinsurance premiums incurred are deferred and expensed over the period of risk of the underlying contract. These assets consist of short-term balances due from reinsurers as well as longer-term receivables that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognised as an expense when due.

The Group also assesses its reinsurance assets for impairment. If there is objective evidence that the reinsurance asset is impaired, the Group reduces the carrying amount of the reinsurance asset to its recoverable amount and recognises that impairment loss in the consolidated statement of income. The Group gathers the objective evidence that a reinsurance asset is impaired using the same process adopted for financial assets held at amortised cost. The impairment loss is also calculated following the same method used for these financial assets.

#### *Deferred policy acquisition costs (DAC)*

Acquisition costs comprise the direct expenses such as commissions of acquiring insurance policies written during the financial year.

Commissions and other acquisition costs that vary with and are related to securing new policies and renewing existing policies are capitalised as DAC. The DAC is subsequently amortised over the terms of the policies as premium is earned. All other costs are recognised as expenses when incurred.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

### 4 Summary of accounting policies ...continued

#### o) Insurance contracts ...continued

##### *Liability adequacy test*

At each reporting date, liability adequacy tests are performed to ensure the adequacy of the contract liabilities net of related DAC assets. In performing these tests, current best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities are used. Any deficiency is immediately charged to the consolidated statement of income initially by writing off DAC and by subsequently establishing a provision for losses arising from liability adequacy tests (the unexpired risk provision).

##### *Receivables and payables related to insurance contracts*

Receivables and payables are recognised when due. These include amounts due to and from agents, brokers and insurance contract holders.

If there is objective evidence that an insurance receivable is impaired, the Group reduces the carrying amount of the insurance receivable accordingly and recognises that impairment loss in the consolidated statement of income. The Group gathers the objective evidence that an insurance receivable is impaired using the same process adopted for financial assets held at amortised cost. The impairment loss is also calculated under the same method used for these financial assets.

##### *Salvage and subrogation reimbursements*

Some insurance contracts permit the Group to sell (usually damaged) property acquired in settling a claim (for example, salvage). The Group may also have the right to pursue third parties for payment of some or all costs (for example, subrogation).

Estimates of salvage recoveries are included as an allowance in the measurement of the insurance liability for claims, and salvage property is recognised in other assets until the liability is settled. The allowance is the amount that can reasonably be recovered from the disposal of the property.

Subrogation reimbursements are also considered as an allowance in the measurement of the insurance liability for claims and are recognised in other assets until the liability is settled. The allowance is the amount of the assets that can be recovered from the action against the liable third party.

#### p) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted-average method. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

#### q) Income taxes

Tax expense recognised in the consolidated statement of income comprises the sum of deferred tax and current tax not recognised in other comprehensive income or directly in equity.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

### January 31, 2015

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(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies ...continued

##### q) Income taxes ...continued

Current income tax assets and/or liabilities comprise those obligations to, or claims from, fiscal authorities relating to the current or prior reporting periods, that are unpaid at the reporting date. Current tax is payable on taxable profit, which differs from profit or loss in the consolidated financial statements. Calculation of current tax is based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period.

Deferred income taxes are calculated using the liability method on temporary differences between the carrying amounts of assets and liabilities and their tax bases. However, deferred tax is not provided on the initial recognition of an asset or liability unless the related transaction is a business combination or affects tax or accounting profit.

Deferred tax assets and liabilities are calculated, without discounting, at tax rates that are expected to apply to their respective period of realisation, provided those rates are enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are recognised to the extent that it is probable that the underlying tax loss or deductible temporary difference will be utilised against future taxable income. This is assessed based on the Group's forecast of future operating results, adjusted for significant non-taxable income and expenses and specific limits on the use of any unused tax loss or credit. Deferred tax liabilities are always provided for in full.

##### *Premium tax rate*

Insurers are subject to tax on premium revenues generated in certain jurisdictions. The principal rate of premium tax is 5% for general insurance and nil for life insurance.

##### *Income tax rate*

The Group is subject to corporate income taxes of 33%.

##### r) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and current accounts, together with other short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value.

##### s) Equity, reserves and dividend payments

Share capital represents the proceeds of shares that have been issued.

Revaluation reserve for property comprises unrealised gains and losses from revaluing land and buildings. Revaluation reserve for AFS financial assets comprises unrealised gains and losses relating to these types of financial instruments (see note 24).

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

### January 31, 2015

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(expressed in Eastern Caribbean dollars)

#### 4 Summary of accounting policies...*continued*

##### s) Equity, reserves and dividend payments ...*continued*

Claims equalisation reserve represents cumulative amounts appropriated from the retained earnings of St. Kitts-Nevis Insurance Company Limited based on the discretion of the Company's Board of Directors as part of the Company's risk management strategies to mitigate against catastrophic events. These reserves are in addition to the catastrophe reinsurance cover.

The statutory reserve fund represents the reserve created by St. Kitts-Nevis Finance Company Limited under Section 14 sub-section (1) of the Banking Act 1991 of Saint Christopher and Nevis, No. 6 of 1991, which states that every licensed financial institution shall maintain a reserve fund and shall, out of its net profits of each year, transfer to that fund a sum equal to not less than twenty percent of such profits whenever the amount of the reserve fund is less than a hundred percent of the paid-up or, as the case may be, assigned capital of the financial institution.

Retained earnings includes all current and prior period retained profits as reported in the consolidated statement of income.

All transactions with shareholders of the parent company are recorded separately within equity.

Dividend distributions payable to equity shareholders are included in other liabilities when the dividends have been approved in a general meeting prior to the reporting date.

##### t) Employee benefits

###### *Post – employment benefit – defined contribution plan*

The Group pays a fixed percentage into the TDC Pension Savings Plan for individual employees. The Group has no legal or constructive obligations to pay contributions beyond its fixed percentage contributions, which are recognised as an expense in the period that relevant employee services are received.

###### *Short-term employee benefits*

Short-term employee benefits, including holiday entitlement, are current liabilities measured at the undiscounted amount that the Group expects to pay as a result of the unused entitlement.

##### u) Provisions, contingent assets and contingent liabilities

Provisions for product warranties, legal disputes, onerous contracts or other claims are recognised when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic resources will be required from the Group and amounts can be estimated reliably. Timing or amount of the outflow may still be uncertain.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time value of money is material.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

### 4 Summary of accounting policies ...continued

#### u) Provisions, contingent assets and contingent liabilities ...continued

Any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognised as a separate asset. However, this asset may not exceed the amount of the related provision.

No liability is recognised if an outflow of economic resources as a result of present obligations is not probable. Such situations are disclosed as contingent liabilities unless the likelihood of an outflow of resources is remote.

#### v) Events after the reporting date

Post year-end events that provide additional information about the Group's consolidated financial position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

#### w) Customer loyalty programmes

The Group operates a loyalty programme where customers accumulate points for purchases made which entitle them to discounts on future purchases. The award points, which are calculated as 1% of the fair value of the consideration received, are initially recognised at the time of purchase within the consolidated statement of income.

#### x) Earnings per share

Basic earnings per share are determined by dividing profit by the weighted average number of ordinary shares outstanding during the period after giving retroactive effect to stock dividends declared, stock splits and reverse stock splits during the period, if any.

Diluted earnings per share are computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of dilutive potential shares. Currently, the Group does not have dilutive potential shares outstanding, hence, the diluted earnings per share is equal to the basic earnings per share.

#### y) Significant management judgment in applying accounting policies and estimation uncertainty

When preparing the consolidated financial statements, management makes a number of judgements, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may be substantially different.

##### a) *Estimated impairment losses on accounts receivable*

The Group maintains an allowance for impairment on accounts receivable at a level considered adequate to provide for uncollectible accounts receivable. The level of this allowance is evaluated by the Group on the basis of factors that affect the collectability of the accounts. These factors include, but are not limited to, the length of the Group's relationship with debtors, their payment behaviour and

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

### 4 Summary of accounting policies...continued

#### y) Significant management judgment in applying accounting policies and estimation uncertainty

...continued

##### a) Estimated impairment losses on accounts receivable ...continued

known market factors. The Group reviews the age and status of receivables, and identifies accounts that are to be provided with allowance on a continuous basis. The amount and timing of recorded expenses for any period would differ if the Group made different judgements or utilised different estimates. An increase in the Group's allowance for impairment loss on accounts receivable would increase the Group's recorded operating expenses and decrease current assets.

##### b) Impairment losses on loans

The Group reviews its loan portfolios to assess impairment on a periodic basis. In determining whether an impairment loss should be recorded in the consolidated statement of income, the Group makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers, or local economic conditions that correlate with defaults on assets in the Group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience. To the extent that the net present value of estimated cash flows differs by +/-5 percent, the provision would be estimated \$404,621 higher or \$447,500 lower respectively (2014: \$546,407 higher and \$620,434 lower, respectively).

##### c) Estimated impairment of inventories

Management recognises a provision for inventory losses when the realisable values of inventory items become lower than cost due to obsolescence or other causes. Obsolescence is based on the physical condition of inventory items. Obsolescence is also established when inventory items can no longer be utilised. Obsolete goods when identified are charged to the consolidated statement of income. The Group believes such estimates represent a fair charge of the level of inventory losses in a given year. The Group's policy is to review on an annual basis the condition of its inventory.

##### d) Income taxes

The Group is subject to income taxes in St. Kitts and Nevis. Significant judgment is required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the period in which such determination is made.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

### 4 Summary of accounting policies...*continued*

#### y) Significant management judgment in applying accounting policies and estimation uncertainty

...*continued*

##### e) *Valuation of property*

The Group utilizes professional valuers to determine the value of its properties. Valuations are determined through the application of different valuation methods which are all sensitive to the underlying assumptions chosen.

##### f) *The ultimate liability arising from claims made under insurance contracts*

The estimation of the ultimate liability arising from claims incurred under property and casualty insurance contracts is subject to several sources of uncertainty that need to be considered in determining the amount that the insurer will ultimately pay for such claims. Provisions are made at the year-end for the estimated cost of claims incurred but not settled at the reporting date, including the cost of claims incurred but not yet reported to the Group. The estimated cost of claims includes expenses to be incurred in settling claims and a deduction for the expected value of salvage and other recoveries. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. These are determined based upon previous claims experience, knowledge of events and the terms and conditions of the relevant policies and on interpretation of circumstances. Particularly relevant is experience with similar cases and historical payment trends. The approach also includes the consideration of the development of loss payment trends, the levels of unpaid claims, legislative changes, judicial decisions, economic conditions and changes in medical condition of claimants. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

The estimation of claims incurred but not reported ("IBNR") is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Group, where more information about the claim event is generally available. Claims IBNR may often not be apparent to the insurer until many years after the event giving rise to the claims has happened.

If the IBNR rates were adjusted by +/- 1%, the change in the consolidated statement of income would be to decrease or increase reported profits by approximately -/+ \$3,100.

Management engages loss adjusters and independent actuaries, either to assist in making or to confirm the estimate of claim liabilities. The ultimate liability arising from claims incurred under property and casualty insurance contracts may be mitigated by recovery arising from reinsurance contracts held.

### 5 Financial risk management

#### a) Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Group has not entered into forward contracts to reduce risk exposures. The Group's risk management focuses on actively seeking to minimise potential adverse effects on its financial performance.



# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

### 5 Financial risk management ...continued

#### a) Financial risk factors ...continued

The Group's risk management is coordinated with the Board of Directors, and focuses on actively securing the Group's short to medium-term cash flows by minimising the exposure to financial markets. Long-term financial investments are managed to generate lasting returns.

The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The most significant financial risks to which the Group is exposed are described below.

#### i) Market risk

##### 1) Foreign currency risk

The Group conducts its operations primarily in Eastern Caribbean dollars; however, some transactions are executed in various other currencies, mainly United States Dollars. Foreign currency risk arises when future commercial transactions and recognised assets and liabilities are denominated in a currency that is not the entity's functional currency. The exchange rate of the Eastern Caribbean dollar (EC\$) to the United States dollar (US\$) has been formally pegged at EC\$2.70 = US\$1.00 since July 1976, hence management considers foreign currency risk not to be significant.

##### 2) Cash flow and fair value interest rate risk

The Group's interest rate risk arises primarily from net interest bearing liabilities held with financial institutions with respect to the bank overdraft, customer deposits and long-term borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk. Borrowings issued at fixed rates expose the Group to fair value interest rate risk. The bank overdraft and the long-term borrowings bear fixed interest rates of 6.5% - 9% and 5% - 7% respectively; which exposes the Group to fair value interest rate risk. To manage interest rate risk, the Group negotiates the best rates possible and where possible considers factors such as refinancing, reviewing options and alternative financing.

Management does not believe significant interest rate risk exists at January 31, 2015. If interest rates on the Group's financial instruments were 1% higher or 1% lower with all other variables held constant, the impact on consolidated net income for the year would have been insignificant.

##### 3) Price risk

The Group is exposed to equity securities price risk because of equity investments held by the Group and classified in the consolidated statement of financial position as AFS financial assets. The Group's portfolio includes securities that are quoted on the Eastern Caribbean Securities Exchange, and its exposure to equity securities price risk is not material because the total of these securities is insignificant in relation to its consolidated statement of financial position and because of the limited volatility in this market. The Group does not hold equity securities that are quoted on the world's major securities markets. If market prices as at January 31, 2015 had been 10% higher/lower with all other variables held constant, the change in equity securities would have been insignificant.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

(expressed in Eastern Caribbean dollars)

### 5 Financial risk management...continued

#### a) Financial risk factors...continued

##### ii) Credit risk

Credit risk arises from the possibility that counterparties may default on their obligations to the Group. The Group's credit risk arises from cash at banks, as well as credit exposures to customers and receivables. Cash at banks are only held with well-known reputable banks and financial institutions. If no independent rating exists for customers, management assesses the credit quality of customers on an individual basis, taking into account their financial position, credit history and other factors. The utilization of credit limits is regularly monitored. Services rendered to customers are settled primarily in cash and cheques.

The Group has made adequate allowance for impairment for any potential credit losses and the amount of the Group's maximum exposure to credit risk is indicated by the carrying amount of its financial assets.

	2015	As restated 2014
	\$	\$
Cash at banks and cash equivalents	22,280,700	18,397,554
Investment securities	65,608,357	68,005,688
Loans to customers	91,407,024	91,654,380
Accounts receivable	29,408,830	28,363,994
Due from related parties	260,001	194,068
	<u>208,964,912</u>	<u>206,615,684</u>

The Group continuously monitors defaults of customers and other counterparties, identified either individually or by groups of similar customers, and incorporates this information into its credit risk controls. Where available at reasonable cost, external credit ratings and/or reports on customers and other counterparties are obtained and used. The Group's policy is to deal only with creditworthy counterparties. The Group's management considers that all of the above financial assets that are not impaired or past due for each of the January 31 reporting dates under review are of good credit quality.

At January 31, the Group has certain accounts receivable that have not been settled by the contractual due date but are not considered to be impaired. The amounts at January 31, analysed by the length of time past due are disclosed in note 11.

In respect of accounts receivable, the Group is not exposed to any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. Accounts receivable consist of a large number of customers in various industries and geographical areas. Based on historical information about customer default rates management considers the credit quality of accounts receivable that are not past due or impaired to be good.

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

---

(expressed in Eastern Caribbean dollars)

**5 Financial risk management ...continued**

**a) Financial risk factors ...continued**

**ii) Credit risk ...continued**

The credit risk for cash and cash equivalents, fixed deposits, corporate bonds and treasury bills and bonds is considered negligible, since the counterparties are well-known reputable institutions.

No impairment loss has been recorded in relation to the Group's cash and cash equivalents, fixed deposits, corporate bonds and treasury bills and bonds.

**Loans to customers**

Loans to customers are summarised as follows:

	2015 \$	2014 \$
Neither past due nor impaired	85,304,626	85,287,672
Past due but not impaired	2,198,452	3,064,418
Impaired	7,171,427	6,954,995
<b>Gross loans to customers</b>	<b>94,674,505</b>	<b>95,307,085</b>
Interest receivable	229,846	664,468
Unearned interest	-	(8,141)
Less: allowance for impairment losses	(3,497,327)	(4,309,032)
<b>Net loans</b>	<b>91,407,024</b>	<b>91,654,380</b>
Specific provision	2,738,240	2,604,445
Inherent risk provision	759,087	1,704,587
<b>Allowance for impairment losses</b>	<b>3,497,327</b>	<b>4,309,032</b>

# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

January 31, 2015

(expressed in Eastern Caribbean dollars)

### 5 Financial risk management ...continued

#### a) Financial risk factors ...continued

##### ii) Credit risk ...continued

##### Loans to customers ...continued

###### (a) Loans to customers neither past due nor impaired

The credit quality of the portfolio of loans and advances that were neither past due nor impaired can be assessed by reference to the internal rating system adopted by the Group. Gross amounts of loans and advances by class to customers that were neither past due nor impaired were as follows:

	2015 \$	2014 \$
Home construction	32,987,375	34,889,978
Vehicle	14,664,858	12,668,077
Land and property	12,646,545	13,059,018
Refinanced mortgage	10,624,041	13,326,651
Consumer	8,293,476	6,726,774
Promotional	2,993,905	1,418,382
Education	1,236,784	1,330,972
Vacation	1,215,924	1,406,349
Government	445,572	160,271
Medical	196,146	301,200
	<u>85,304,626</u>	<u>85,287,672</u>

###### (b) Loans to customers past due but not impaired

Loans and advances past due are not considered impaired unless other information is available to indicate the contrary. Gross amounts of loans and advances by class to customers that were past due but not impaired were as follows:

	2015 \$	2014 \$
Past due up to 3 months	919,863	34,774
Past due 3 – 6 months	292,688	807,693
Past due 6 – 12 months	92,582	254,762
Over 12 months	893,319	1,967,189
	<u>2,198,452</u>	<u>3,064,418</u>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

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(expressed in Eastern Caribbean dollars)

**5 Financial risk management ...continued**

**a) Financial risk factors ...continued**

**ii) Credit risk ...continued**

**Loans to customers ...continued**

**(c) Loans to customers individually impaired**

The individually impaired loans and advances to customers before taking into consideration the cash flows from collateral held is \$7,171,427 (2014: \$6,954,995). Loans written-off for the year is \$271,913 (2014: \$360,101).

The breakdown of the gross amount of individually impaired loans and advances by class, along with the fair value of related collateral held as security is as follows:

	2015 \$	2014 \$
Land and property	2,616,843	2,994,097
Home construction	1,856,260	1,763,316
Refinanced mortgage	1,608,888	1,155,125
Vehicle	388,572	333,738
Education	323,141	292,849
Consumer	258,422	287,213
Vacation	88,379	113,012
Promotional	30,922	15,645
<b>Total</b>	<b>7,171,427</b>	<b>6,954,995</b>
<b>Fair value of collateral</b>	<b>13,482,870</b>	<b>18,506,418</b>

**(d) Loans and advances renegotiated**

Restructuring activities include extended payment arrangements, modification and deferred payments. Following restructuring, a previously overdue account is reset to a normal status and managed together with other similar accounts. Restructuring policies and practices are based on indicators of criteria which, in the judgement of management, indicate that payment will most likely continue. These policies are kept under continuous review. Restructuring is most commonly applied to term loans, in particular customer finance loans.

As at January 31, 2015, renegotiated loans that would otherwise be past due or impaired totalled \$619,887 (2014: \$739,527).

**(e) Repossessed collateral**

Reposessed properties are sold as soon as practicable, with the proceeds used to reduce the outstanding indebtedness. Repossessed collaterals of the Group amounted to \$1,024,364 and \$626,948 as at January 31, 2015 and 2014, respectively.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

Notes to Consolidated Financial Statements

January 31, 2015

(expressed in Eastern Caribbean dollars)

## 5 Financial risk management ...continued

### a) Financial risk factors ...continued

#### ii) Credit risk ...continued

##### *Geographic*

Substantially all of the Group's counterparties are located within St. Kitts and Nevis and the Eastern Caribbean region.

#### iii) Liquidity risk

Liquidity risk is the risk that the Group might be unable to meet its obligations. The Group manages its liquidity needs by monitoring scheduled debt servicing payments for long-term financial liabilities as well as forecasts of cash inflows and outflows due in day-to-day business. The data used for analysing these cash flows is consistent with that used in the contractual maturity analysis below. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for a 180 - day and a 360 - day lookout period are identified monthly. Net cash requirements are compared to available borrowing facilities in order to determine headroom or any shortfalls. This analysis shows that available borrowing facilities are expected to be sufficient over the lookout period.

The Group's objective is to maintain cash and marketable securities to meet its liquidity requirements for 30-day periods at a minimum. This objective was met for the reporting periods. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities.

The table below analyses the Group's financial liabilities and assets in relevant maturity groupings based on the remaining period at the reporting date at the consolidated statement of financial position date to the contractual maturity date, and represent the contractually undiscounted cash flows:

	Within 1 year \$	Between 1 and 5 years \$	More than 5 years \$	Total \$
<b>As at January 31, 2015</b>				
<b><i>Financial liabilities</i></b>				
Borrowings	68,203,240	5,481,644	16,987,460	90,672,344
Customers' deposits	86,614,177	5,502,982	5,537,946	97,655,105
Accounts payable and other liabilities	42,419,123	–	–	42,419,123
Due to related parties	264,958	–	–	264,958
<b>Total financial liabilities</b>	<b>197,501,498</b>	<b>10,984,626</b>	<b>22,525,406</b>	<b>231,011,530</b>
<b><i>Financial assets</i></b>				
Cash and cash equivalents	22,352,245	–	–	22,352,245
Investment securities	58,416,044	7,192,313	–	65,608,357
Loans to customers	15,782,416	36,455,388	39,169,220	91,407,024
Accounts receivable	29,408,830	–	–	29,408,830
Due from related parties	260,001	–	–	260,001
<b>Total financial assets</b>	<b>126,219,536</b>	<b>43,647,701</b>	<b>39,169,220</b>	<b>209,036,457</b>
<b>Net liquidity gap</b>	<b>(71,281,962)</b>	<b>32,663,075</b>	<b>16,643,814</b>	<b>(21,975,073)</b>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

(expressed in Eastern Caribbean dollars)

**5 Financial risk management ...continued**

**a) Financial risk factors ...continued**

**iii) Liquidity risk ...continued**

	Within 1 year \$	Between 1 and 5 years \$	More than 5 years \$	Total \$
<b>As at January 31, 2014</b>				
<b>Financial liabilities</b>				
Borrowings	52,432,516	11,840,300	13,500,000	77,772,816
Customers' deposits	87,995,240	2,630,227	5,357,946	95,983,413
Accounts payable and other liabilities	37,676,001	–	–	37,676,001
Due to related parties	36,079	–	–	36,079
<b>Total financial liabilities</b>	<b>178,139,836</b>	<b>14,470,527</b>	<b>18,857,946</b>	<b>211,468,309</b>
<b>Financial assets</b>				
Cash and cash equivalents	18,475,056	–	–	18,475,056
Investment securities	16,041,130	51,964,558	–	68,005,688
Loans to customers	15,081,033	34,489,782	42,083,565	91,654,380
Accounts receivable	28,363,994	–	–	28,363,994
Due from related parties	194,068	–	–	194,068
<b>Total financial assets</b>	<b>78,155,281</b>	<b>86,454,340</b>	<b>42,083,565</b>	<b>206,693,186</b>
<b>Net liquidity gap</b>	<b>(99,984,555)</b>	<b>71,983,813</b>	<b>23,225,619</b>	<b>(4,775,123)</b>

**6 Management of insurance and financial risk**

**a) Insurance risk**

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

To limit the Group's exposure of potential loss on an insurance policy, the Group cedes certain levels of risk to a reinsurer. The Group selects reinsurers which have a well-established capability to meet their contractual obligations and which generally have high credit ratings.

For its property risks, the Group uses excess of loss catastrophe reinsurance treaty to obtain reinsurance coverage. Catastrophe reinsurance is obtained for multiple claims arising from one event or occurring within a specified time period. However, treaty limits may apply and may expose the insurer to further claim exposure.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the Group faces under its insurance contracts is that the actual claims and benefits payments exceed the carrying amount of the insurance liabilities. This could occur because of the frequency or severity of claims and if benefits payments are greater than estimated. Insurance events are random and the actual number and amount of claims and benefits will vary from year to year from the estimate.

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

(expressed in Eastern Caribbean dollars)

**6 Management of insurance and financial risk ...continued**

**a) Insurance risk ...continued**

The concentration of insurance risk before and after reinsurance by risk category is summarised below, with reference to the carrying amount of the insurance liabilities (gross and net of reinsurance) arising from insurance contracts:

Type of risk	2015		2014	
	Gross \$	Net \$	Gross \$	Net \$
Motor	2,412,168	2,412,168	1,523,291	1,523,291
Property	85,439	85,439	1,012,501	462,501
	<b>2,497,607</b>	<b>2,497,607</b>	2,535,792	1,985,792
Add:				
Claims incurred but not reported	310,000	310,000	160,000	160,000
Unallocated loss adjustment expenses	156,000	156,000	157,000	157,000
	<b>2,963,607</b>	<b>2,963,607</b>	2,852,792	2,302,792

**i) Property insurance**

Property insurance contracts are underwritten using the following main risk categories: fire, business interruption, weather damage and theft.

***Frequency and severity of claims***

For property insurance contracts, climatic changes may give rise to more frequent and severe extreme weather events (for example, flooding, hurricanes, earthquake, etc), and may increase the frequency and severity of claims and their consequences. The Group manages these risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling.

The Group has the right to re-price the risk on renewal. It also has the ability to impose deductibles and reject fraudulent claims. These contracts are underwritten by reference to the commercial replacement value of the properties and contents insured, and claim payment limits are always included to cap the amount payable on occurrence of the insured event. Cost of rebuilding properties, of replacement or indemnity for contents and time taken to restart operations for business interruption are the key factors that influence the level of claims under these policies. The greatest likelihood of significant losses on these contracts arises from fire, hurricane and earthquake damage. The Group has reinsurance cover for such damage to limit losses to \$0.250 million in any one occurrence, per individual property risk.

***Sources of uncertainty in the estimation of future claim payments***

Claims on property contracts are payable on a claims-occurrence basis. The Group is liable for all insured events that occurred during the term of the contract even if the loss is discovered after the end of the contract term. There are several variables that affect the amount and timing of cash flows from these contracts. The compensation paid on these contracts is the monetary awards granted for property damage caused by insured perils as stated in the contract of insurance.



# St. Kitts Nevis Anguilla Trading and Development Company Limited

## Notes to Consolidated Financial Statements

### January 31, 2015

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(expressed in Eastern Caribbean dollars)

#### 6 Management of insurance and financial risk ...continued

##### a) Insurance risk ...continued

##### i) Property insurance ...continued

###### *Sources of uncertainty in the estimation of future claim payments ...continued*

The estimated costs of claims include direct expenses to be incurred in settling claims. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. Property claims are less sensitive as the shorter settlement period for these claims allows the Group to achieve a higher degree of certainty about the estimated cost of claims. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established. The liability for these contracts comprises a provision for incurred but not reported (IBNR) and a provision for reported claims not yet paid (outstanding claims) at the reporting date.

##### ii) Casualty insurance

The Group's casualty insurance is motor, marine and liability insurance.

###### *Frequency and severity of claims*

The frequency and severity of claims can be affected by several factors. The most significant is the number of cases coming to Court that have been inactive or latent for a long period of time. Estimated inflation is also a significant factor due to the long period required to settle these cases.

The Group manages these risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling.

Underwriting limits are in place to enforce appropriate risk selection criteria. For example, the Group has the right not to renew individual policies, it can impose deductibles and it has the right to reject the payment of a fraudulent claim. Furthermore, the Group's strategy limits the total exposure to the Group by the use of reinsurance treaty arrangements. The reinsurance arrangements include excess of loss cover. The effect of such reinsurance arrangements is that the Group should not suffer total net insurance loss of more than \$0.500 million per risk for casualty insurance.

###### *Sources of uncertainty in the estimation of future claim payments*

Claims on casualty contracts are payable on a claims-occurrence basis. The Group is liable for all insured events that occurred during the term of the contract even if the loss is discovered after the end of the contract term. As a result, casualty and financial risk claims are settled over a longer period of time. There are several variables that affect the amount and timing of cash flows from these contracts. These mainly relate to the inherent risks of the business activities carried out by individual contract holders and the risk management procedures they adopted. The compensation paid on these contracts is the monetary awards granted for bodily injury suffered by employees (for employers' liability covers). Such awards are lump-sum payments that are calculated as the present value of the lost earnings and rehabilitation expenses that the injured party will incur because of the accident.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

Notes to Consolidated Financial Statements

January 31, 2015

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(expressed in Eastern Caribbean dollars)

## 6 Management of insurance and financial risk ... *continued*

### a) Insurance risk ...*continued*

#### ii) Casualty insurance ...*continued*

##### *Sources of uncertainty in the estimation of future claim payments ...continued*

The estimated cost of claims includes direct expenses to be incurred in settling claims, net of the expected subrogation value and other recoveries. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established. The liability for these contracts comprises a provision for claims incurred but not reported (IBNR) and a provision for reported claims not yet paid (outstanding claims) and a provision for unexpired risks at the reporting date. The Group's IBNR loss reserves are derived using paid loss development estimation method (triangular method). Each business classes' IBNR was calculated using claims data and loss history. The quantum of casualty claims is particularly sensitive to the level of Court awards and to the development of legal precedent on matters of contract and tort.

#### iii) Life insurance contracts

The Group limits its exposure of potential loss on life insurance policy, by ceding all insurance risks to a reinsurer. The Group selects reinsurers which have a well-established capability to meet their contractual obligations and which generally have high credit ratings.

#### iv) Claims development

The Group employs loss (claims) development tables as a means of measuring actual claims compared with previous estimates. Claims are typically resolved within one year and are assessed on a case-by-case basis. The claims that tend to extend beyond one year are normally from the Accident line of business and to a lesser extent, the Motor line.

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

(expressed in Eastern Caribbean dollars)

**6 Management of insurance and financial risk ...continued**

**a) Insurance risk ...continued**

**iv) Claims development ...continued**

**Motor – gross**

<b>Loss year</b>	<b>Brought forward</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
- At end of reporting year	4,112,826	2,466,213	2,194,045	2,412,449	1,922,060	3,350,301	16,457,894
- One year later	(116,252)	21,027	(6,111)	(97,683)	(26,121)	–	(225,140)
- Two years later	(81,167)	(883)	(7,846)	3,444	–	–	(86,452)
- Three years later	13,490	28,769	(21,000)	4,000	–	–	25,259
- Four years later	33,172	–	–	–	–	–	33,172
- Five years and over	–	(120,310)	–	–	–	–	(120,310)
<b>Current estimate of cumulative claims</b>	<b>3,962,069</b>	<b>2,394,816</b>	<b>2,159,088</b>	<b>2,322,210</b>	<b>1,895,939</b>	<b>3,350,301</b>	<b>16,084,423</b>
<b>Cumulative payments to date</b>	<b>(2,919,122)</b>	<b>(2,612,959)</b>	<b>(2,224,160)</b>	<b>(1,917,279)</b>	<b>(1,671,750)</b>	<b>(2,326,985)</b>	<b>(13,672,255)</b>
<b>Liability recognised in the balance sheet</b>	<b>1,042,947</b>	<b>(218,143)</b>	<b>(65,072)</b>	<b>404,931</b>	<b>224,189</b>	<b>1,023,316</b>	<b>2,412,168</b>

**Motor – net**

- At end of reporting year	4,112,826	2,466,213	2,194,045	2,412,449	1,922,060	3,350,301	16,457,894
- One year later	(116,252)	21,027	(6,111)	(97,683)	(26,121)	–	(225,140)
- Two years later	(81,167)	(883)	(7,846)	3,444	–	–	(86,452)
- Three years later	13,490	28,769	(21,000)	4,000	–	–	25,259
- Four years later	33,172	–	–	–	–	–	33,172
- Five years and over	–	(120,310)	–	–	–	–	(120,310)
<b>Current estimate of cumulative claims</b>	<b>3,962,069</b>	<b>2,394,816</b>	<b>2,159,088</b>	<b>2,322,210</b>	<b>1,895,939</b>	<b>3,350,301</b>	<b>16,084,423</b>
<b>Cumulative payments to date</b>	<b>(2,919,122)</b>	<b>(2,612,959)</b>	<b>(2,224,160)</b>	<b>(1,917,279)</b>	<b>(1,671,750)</b>	<b>(2,326,985)</b>	<b>(13,672,255)</b>
<b>Liability recognised in the balance sheet</b>	<b>1,042,947</b>	<b>(218,143)</b>	<b>(65,072)</b>	<b>404,931</b>	<b>224,189</b>	<b>1,023,316</b>	<b>2,412,168</b>

(31)

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

(expressed in Eastern Caribbean dollars)

**6 Management of insurance and financial risk ... continued**

**a) Insurance risk ...continued**

**iv) Claims development ...continued**

**Property – gross**

<b>Loss year</b>	<b>Brought forward</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
- At end of reporting year	264,477	70,567	64,994	92,395	1,066,955	173,307	1,732,695
- One year later	-	-	-	-	42,713	-	42,713
- Two years later	-	-	(12,732)	-	-	-	(12,732)
- Three years later	-	-	-	-	-	-	-
- Four years later	-	-	-	-	-	(6,000)	(6,000)
<b>Current estimate of cumulative claims</b>	<b>264,477</b>	<b>70,567</b>	<b>52,262</b>	<b>92,395</b>	<b>1,109,668</b>	<b>167,307</b>	<b>1,756,676</b>
<b>Cumulative payments to date</b>	<b>(16,165)</b>	<b>(194,189)</b>	<b>(41,582)</b>	<b>(59,526)</b>	<b>(222,693)</b>	<b>(1,137,082)</b>	<b>(1,671,237)</b>
<b>Liability recognised in the balance sheet</b>	<b>248,312</b>	<b>(123,622)</b>	<b>10,680</b>	<b>32,869</b>	<b>886,975</b>	<b>(969,775)</b>	<b>85,439</b>

**Property – net**

- At end of reporting year	264,477	70,567	64,994	92,395	1,066,955	173,307	1,732,695
- One year later	-	-	-	-	42,713	-	42,713
- Two years later	-	-	(12,732)	-	-	-	(12,732)
- Three years later	-	-	-	-	-	-	-
- Four years later	-	-	-	-	-	(6,000)	(6,000)
<b>Current estimate of cumulative claims</b>	<b>264,477</b>	<b>70,567</b>	<b>52,262</b>	<b>92,395</b>	<b>1,109,668</b>	<b>167,307</b>	<b>1,756,676</b>
<b>Cumulative payments to date</b>	<b>(16,165)</b>	<b>(194,189)</b>	<b>(41,582)</b>	<b>(59,526)</b>	<b>(222,693)</b>	<b>(1,137,082)</b>	<b>(1,671,237)</b>
<b>Liability recognised in the balance sheet</b>	<b>248,312</b>	<b>(123,622)</b>	<b>10,680</b>	<b>32,869</b>	<b>886,975</b>	<b>(969,775)</b>	<b>85,439</b>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

(expressed in Eastern Caribbean dollars)

**6 Management of insurance and financial risk ...continued**

**a) Insurance risk ... continued**

**iv) Claims development ...continued**

**Marine – gross**

	<b>Brought forward</b>	<b>2009</b>	<b>2010</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
<b>Loss year</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
- At end of reporting year	-	-	-	-	-	(5,000)	(5,000)
- One year later	-	-	-	-	17,319	-	17,319
- Two years later	-	-	-	-	-	-	-
- Three years later	-	-	-	-	-	-	-
- Four years later	-	-	-	-	-	-	-
<b>Current estimate of cumulative claims</b>	-	-	-	-	17,319	(5,000)	12,319
<b>Cumulative payments to date</b>	-	-	-	-	-	(12,319)	(12,319)
<b>Liability recognised in the balance sheet</b>	-	-	-	-	<b>17,319</b>	<b>(17,319)</b>	-

**Marine – net**

- At end of reporting year	-	-	-	-	-	(5,000)	(5,000)
- One year later	-	-	-	-	17,319	-	17,319
- Two years later	-	-	-	-	-	-	-
- Three years later	-	-	-	-	-	-	-
- Four years later	-	-	-	-	-	-	-
<b>Current estimate of cumulative claims</b>	-	-	-	-	17,319	(5,000)	12,319
<b>Cumulative payments to date</b>	-	-	-	-	-	(12,319)	(12,319)
<b>Liability recognised in the balance sheet</b>	-	-	-	-	<b>17,319</b>	<b>(17,319)</b>	-

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

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(expressed in Eastern Caribbean dollars)

**6 Management of insurance and financial risk ...continued**

**b) Fair value of financial assets and liabilities**

Fair value is the arm's length consideration for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties, who are under no compulsion to act and is best evidenced by a quoted market price, if one exists.

**Determination of fair value:**

The following methods and assumptions have been used to estimate the fair value of each class of financial instruments for which it is practical to estimate a value:

*Short-term financial assets and liabilities*

The carrying value of these financial assets and liabilities is a reasonable estimate of their fair value because of the short maturity of these instruments. Short-term financial assets are comprised of cash and cash equivalents, accounts receivable and due from related parties. Short-term financial liabilities are comprised of customers' deposits, accounts payable and other liabilities and due to related parties.

*AFS – financial assets*

Fair value is based on quoted market prices. Where these are not available, fair value is assumed to approximate cost.

*Borrowings and deposits*

The estimated fair value of deposits with no stated maturity, which includes non-interest bearing deposits, is the amount repayable on demand.

The estimated fair value of fixed-interest bearing deposits and other borrowings not quoted in an active market is based on discounted cash flows using interest rates for new debts with similar remaining maturity.

**. Kitts Nevis Anguilla Trading and Development Company Limited**  
**Notes to Consolidated Financial Statements**  
**January 31, 2015**

(Expressed in Eastern Caribbean dollars)

**Management of insurance and financial risk ...continued**

**b) Fair value of financial assets and liabilities ...continued**

The table below summarizes the carrying amounts and fair values of the Group's financial assets and liabilities:

	Carrying value		Fair value	
	2015	As restated 2014	2015	As restated 2014
	\$	\$	\$	\$
<b>Financial assets</b>				
Cash and cash equivalents	22,352,245	18,475,056	22,352,245	18,475,056
Investment securities	65,608,357	68,005,688	65,608,357	68,005,688
Loans to customers	91,407,024	91,654,380	91,407,024	91,654,380
Accounts receivable	29,408,830	28,363,994	29,408,830	28,363,994
Due from related parties	260,001	194,068	260,001	194,068
	<b>209,036,457</b>	<b>206,693,186</b>	<b>209,036,457</b>	<b>206,693,186</b>
<b>Financial liabilities</b>				
Borrowings	68,110,588	65,104,328	68,110,588	65,104,328
Customers' deposits	95,684,694	91,492,911	91,561,692	87,807,456
Accounts payable and other liabilities	42,419,123	37,676,001	42,419,123	37,676,001
Due to related parties	264,958	36,079	264,958	36,079
	<b>206,479,363</b>	<b>194,309,319</b>	<b>202,356,361</b>	<b>190,623,864</b>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

(expressed in Eastern Caribbean dollars)

**6 Management of insurance and financial risk ...continued**

**c) Fair value hierarchy**

*Fair value measurement of financial assets*

IFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources; unobservable inputs reflect the Group's market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1: Quoted prices in active markets for identical assets and liabilities. This level includes equity securities and debt instruments listed on exchanges.
- Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3: Inputs for the assets or liabilities that are not based on observable market data. This level includes equity investments and debt instruments with significant unobservable components.

The hierarchy requires the use of observable market data when available. The Group considers relevant and observable market prices in valuations where possible.

	Level 1 \$	Level 2 \$	Level 3 \$
<b>Financial assets 2015</b>			
AFS financial assets	<u>3,404,616</u>	–	<u>3,787,697</u>
<b>Financial assets 2014</b>			
AFS financial assets	<u>3,357,887</u>	–	<u>3,766,097</u>

*Fair value measurement of non-financial assets*

The following table shows the Levels within the hierarchy of non-financial assets measured at fair value on a recurring basis:

	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Land and buildings – January 31, 2015	–	<u>19,725,000</u>	<u>99,024,997</u>	<u>118,749,997</u>
Land and buildings – January 31, 2014	–	–	111,834,248	111,834,248

Fair value of the Group's main property assets is estimated based on appraisals performed by independent, professionally-qualified property valuers or the Group's Board of Directors. The significant inputs and assumptions are developed in close consultation with management. The valuation processes and fair value changes are reviewed by the Board of Directors and audit committee at each reporting date.



# **St. Kitts Nevis Anguilla Trading and Development Company Limited**

## **Notes to Consolidated Financial Statements**

### **January 31, 2015**

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(expressed in Eastern Caribbean dollars)

#### **6 Management of insurance and financial risk ...continued**

##### **c) Fair value hierarchy ...continued**

The appraisal was carried out using a market approach that reflects observed prices for recent market transactions for similar properties and incorporates adjustments for factors specific to the land in question, including plot size, location and current use.

Land and buildings were revalued in January 2015.

##### **d) Capital risk management**

The Group maintains a level of capital that is sufficient to meet several objectives, including its ability to continue as a going concern in order to provide returns and benefits for shareholders and to maintain an acceptable total debt-to-capital ratio to provide access to adequate funding sources to support current operations and fulfillment of its strategic plan.

Total net debt includes bank loans and long-term debt less cash. The Group's capital includes total net debt and equity. As at January 31, 2015, the Group's net debt amounted to \$45,758,343 (2014: \$46,629,272), while its equity amounted to \$179,536,231 (2014: \$178,208,841).

The Group manages its capital structure and makes adjustments in light of changes in activities, economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust its capital structure, the Group may issue new shares, repurchase shares for cancellation, adjust the amount of dividends paid to shareholders or sell assets to reduce debt.

#### **7 Segment reporting**

Management currently identifies the Group's product and service lines as its operating segments. These operating segments are monitored by the Group's Chief Executive Officer (the chief operating decision maker). Strategic decisions are made on the basis of adjusted segment operating results.

Minor operating segments are combined below under other segments. These are rentals and hire purchase, airline agents and tour operations, real estate development and shipping.

# St. Kitts Nevis Anguilla Trading and Development Company Limited

Notes to Consolidated Financial Statements

January 31, 2015

(Expressed in Eastern Caribbean dollars)

## Segment reporting ...continued

Segment information for the reporting period is as follows:

2015	General trading \$	Insurance \$	Financing \$	Hotel and restaurant \$	Others \$	Eliminations \$	Total \$
<b>Revenue</b>							
From external customers:							
Revenue	121,903,176	400,000	–	2,559,988	18,810,130	–	143,673,294
Net interest income	(2,932)	1,574,210	4,374,987	–	(31,832)	–	5,914,433
Net underwriting income	–	3,861,691	–	–	–	–	3,861,691
Other income	7,723,587	1,171,756	355,275	608,522	418,324	–	10,277,464
From other segments	49,404,677	2,165,222	33,895	72,973	739,332	(52,416,099)	–
	179,028,508	9,172,879	4,764,157	3,241,483	19,935,954	(52,416,099)	163,726,882
<b>Cost of sales</b>	<b>(120,227,758)</b>	<b>–</b>	<b>–</b>	<b>(1,592,472)</b>	<b>(10,504,260)</b>	<b>25,585,062</b>	<b>(106,739,428)</b>
<b>Gross profit</b>	<b>58,800,750</b>	<b>9,172,879</b>	<b>4,764,157</b>	<b>1,649,011</b>	<b>9,431,694</b>	<b>(26,831,037)</b>	<b>56,987,454</b>
Employee costs	(16,267,615)	(1,827,704)	(990,497)	(512,811)	(3,421,030)	23,502	(22,996,155)
General and administrative expenses	(14,925,211)	(2,365,449)	(376,326)	(2,505,717)	(3,783,078)	6,831,819	(17,123,962)
Depreciation and amortization	(2,689,964)	(347,533)	(121,453)	(662,606)	(528,310)	–	(4,349,866)
Finance charges, net	(5,291,425)	(33,879)	(17,791)	(109,341)	1,074,336	975,716	(3,402,384)
Revaluation loss	(347,179)	–	–	–	(2,069,371)	–	(2,416,550)
Share of income of associated companies	–	–	–	–	–	1,347,341	1,347,341
	(39,521,394)	(4,574,565)	(1,506,067)	(3,790,475)	(8,727,453)	9,178,378	(48,941,576)
<b>Segment profit/(loss) before tax</b>	<b>19,279,356</b>	<b>4,598,314</b>	<b>3,258,090</b>	<b>(2,141,464)</b>	<b>704,241</b>	<b>(17,652,659)</b>	<b>8,045,878</b>
<b>Segment assets</b>	<b>242,771,705</b>	<b>68,797,344</b>	<b>127,718,531</b>	<b>34,102,015</b>	<b>50,688,662</b>	<b>(108,691,436)</b>	<b>415,386,821</b>
<b>Segment liabilities</b>	<b>148,925,431</b>	<b>12,291,497</b>	<b>102,931,413</b>	<b>12,928,237</b>	<b>20,441,728</b>	<b>(69,025,930)</b>	<b>228,492,376</b>

# .. Kitts Nevis Anguilla Trading and Development Company Limited

Notes to Consolidated Financial Statements

January 31, 2015

(Expressed in Eastern Caribbean dollars)

## Segment reporting ...continued

2014	General trading \$	Insurance \$	Financing \$	Hotel and restaurant \$	Others \$	Eliminations \$	Total \$
<b>Revenue</b>							
From external customers:							
Revenue	110,542,532	–	–	5,041,884	21,500,825	–	137,085,241
Net underwriting income	–	3,633,735	–	–	–	–	3,633,735
Net interest income	427,085	1,630,278	4,630,533	–	–	–	6,687,896
Other income	9,227,170	890,482	254,244	572,345	1,459,399	–	12,403,640
From other segments	32,945,317	2,444,674	49,014	313,023	1,405,907	(37,157,935)	–
	153,142,104	8,599,169	4,933,791	5,927,252	24,366,131	(37,157,935)	159,810,512
<b>Cost of sales</b>	(114,890,477)	–	–	(2,508,537)	(15,000,155)	29,668,445	(102,730,724)
<b>Gross profit</b>	38,251,627	8,599,169	4,933,791	3,418,715	9,365,976	(7,489,490)	57,079,788
Employee costs	(14,332,830)	(1,418,084)	(857,211)	(900,245)	(3,045,731)	–	(20,554,101)
General and administrative expenses	(24,771,488)	(1,956,278)	(1,402,156)	(3,801,663)	(4,200,771)	15,502,295	(20,630,061)
Depreciation and amortization	(2,259,933)	(347,202)	(63,509)	(660,595)	(514,924)	–	(3,846,163)
Finance charges, net	(5,487,809)	4,431	(15,037)	(117,996)	1,321,992	918,179	(3,376,240)
Impairment loss on investments	(30,506,276)	–	–	–	–	29,261,954	(1,244,322)
Share of income of associated companies	–	–	–	–	–	998,605	998,605
	(77,358,336)	(3,717,133)	(2,337,913)	(5,480,499)	(6,439,434)	46,681,033	(48,652,282)
<b>Segment profit/(loss) before tax</b>	<b>(39,106,709)</b>	<b>4,882,036</b>	<b>2,595,878</b>	<b>(2,061,784)</b>	<b>2,926,542</b>	<b>39,191,543</b>	<b>8,427,506</b>
<b>Segment assets</b>	<b>213,878,907</b>	<b>65,573,438</b>	<b>121,340,164</b>	<b>28,856,203</b>	<b>44,307,993</b>	<b>(73,149,216)</b>	<b>400,807,489</b>
<b>Segment liabilities</b>	<b>124,908,487</b>	<b>10,824,036</b>	<b>98,701,499</b>	<b>11,967,355</b>	<b>13,374,046</b>	<b>(43,778,179)</b>	<b>215,997,244</b>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
**Notes to Consolidated Financial Statements**  
**January 31, 2015**

(expressed in Eastern Caribbean dollars)

**7 Segment reporting ...continued**

The totals presented above for the Group's operating segments reconcile to the key financial figures as presented in the consolidated statement of financial position and consolidated statement of income.

*Major customers*

The Group does not have a single external customer from which sales revenue generated amounted to 10% or more of the total revenue of the Group.

**8 Cash and cash equivalents**

	<b>2015</b>	<b>2014</b>
	\$	\$
Cash on hand	71,545	77,502
Cash at banks	13,215,174	10,818,396
Cash equivalents	9,065,526	7,579,158
	<u>22,352,245</u>	<u>18,475,056</u>

Cash at banks is held with several local commercial banks and the amounts held in these accounts facilitate the short-term commitments and day-to-day operations of the Group.

Cash equivalents are as follows:

	<b>2015</b>	<b>2014</b>
	\$	\$
91-day Treasury bills held with the Government of St. Kitts and Nevis maturing on February 10, 2015 at an interest rate of 4.75% (2014: 6.5%)	5,960,417	5,945,833
Four 90 day term deposits held with Royal Bank of Canada maturing on April 08, 2015 bearing an interest of rate of 3.0%	2,017,111	-
3 month fixed deposit held with The Caribbean Commercial Bank (Anguilla) Limited maturing on February 23, 2015 at an interest rate of 3.125% (2014: maturing on February 24, 2014 at interest rate of 3.0%)	596,123	574,783
91-day Treasury bills held with Nevis Island Administration maturing on April 14, 2015 at an interest rate of 6.5% (2014: 6.5%)	491,875	491,875
Three month deposit held with St. Kitts-Nevis-Anguilla National Bank Limited at an interest rate of 3%	-	566,667
	<u>9,065,526</u>	<u>7,579,158</u>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

(expressed in Eastern Caribbean dollars)

**9 Investment securities**

	2015 \$	2014 \$
<b>AFS</b>		
Quoted securities	3,404,616	3,357,887
Unquoted securities	3,787,697	3,766,097
	<u>7,192,313</u>	<u>7,123,984</u>
<b>Loans and receivables</b>		
Fixed deposits	38,464,842	39,692,506
Corporate bonds	13,500,000	14,500,000
Government treasury bills and bonds	5,307,455	5,480,869
	<u>57,272,297</u>	<u>59,673,375</u>
Total investment securities – principal	64,464,610	66,797,359
Interest receivable	1,143,747	1,208,329
	<u>65,608,357</u>	<u>68,005,688</u>
Current		
Non-current	54,090,336	51,964,558
	<u>11,518,021</u>	<u>16,041,130</u>
	<u>65,608,357</u>	<u>68,005,688</u>

The movement in investment securities may be summarised as follows:

	Loans and receivables \$	AFS \$	Total \$
<b>Balance at January 31, 2013</b>	<b>44,151,474</b>	<b>8,683,481</b>	<b>52,834,955</b>
Additions	15,521,901	–	15,521,901
Impairment of investment	–	(1,244,322)	(1,244,322)
Net unrealised fair value losses on AFS financial assets	–	(315,175)	(315,175)
<b>Balance at January 31, 2014</b>	<b>59,673,375</b>	<b>7,123,984</b>	<b>66,797,359</b>
Additions	11,598,922	–	11,598,922
Redemption	(14,000,000)	–	(14,000,000)
Net unrealised fair value gains on AFS financial assets	–	68,329	68,329
<b>Balance at January 31, 2015</b>	<b>57,272,297</b>	<b>7,192,313</b>	<b>64,464,610</b>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

(expressed in Eastern Caribbean dollars)

**10 Loans to customers**

	2015 \$	2014 \$
Performing loans and advances	87,503,078	88,352,090
Classified loans	<u>7,171,427</u>	<u>6,954,995</u>
Gross loans	94,674,505	95,307,085
Allowance for loan impairment	<u>(3,497,327)</u>	<u>(4,309,032)</u>
Net loans	91,177,178	90,998,053
Interest receivable	<u>229,846</u>	<u>656,327</u>
<b>Total loans to customers</b>	<b><u>91,407,024</u></b>	<b><u>91,654,380</u></b>
Current	15,782,416	15,081,033
Non-current	<u>75,624,608</u>	<u>76,573,347</u>
	<b><u>91,407,024</u></b>	<b><u>91,654,380</u></b>

Movement in the loan loss provision:

	2015 \$	2014 \$
Balance at beginning of year	4,309,032	4,585,364
Provision for the year	–	83,769
Write-offs for the year	(271,913)	–
Amounts recovered during the year	<u>(539,792)</u>	<u>(360,101)</u>
Balance at end of year	<b><u>3,497,327</u></b>	<b><u>4,309,032</u></b>

According to the Eastern Caribbean Central Bank (ECCB) loan provisioning guidelines, the calculated allowance for loan impairment amounts to \$3,217,034 (2014: \$2,251,015). Where the ECCB loan loss provision is greater than the loan loss provision calculated under IAS 39, the difference is set aside as an appropriation of retained earnings to a non-distributable reserve. As at January 31, 2015, the loan loss provision calculated under IAS 39, was greater than the ECCB provision. Therefore, an appropriation of retained earnings was not required at the reporting date. The gross carrying value of impaired loans at the year end was \$7,171,427 (2014: \$6,954,995).

Accrued interest on loans that would not be recognised under ECCB guidelines amounted to \$91,749, and is included in other reserves in equity.

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

---

(expressed in Eastern Caribbean dollars)

**11 Accounts receivable and prepayments**

	<b>2015</b>	<b>As restated</b>
	<b>\$</b>	<b>2014</b>
		<b>\$</b>
Accounts receivable	<b>39,048,490</b>	38,049,986
Less: provision for impairment on accounts receivable	<b>(9,639,660)</b>	(9,685,992)
Net accounts receivable	<b>29,408,830</b>	28,363,994
Statutory deposits	<b>2,836,394</b>	2,784,617
Prepayments	<b>1,098,867</b>	1,845,318
Deferred costs	<b>170,426</b>	163,205
	<b>33,514,517</b>	33,157,134

In accordance with the Insurance Act 2009 Section 23, all registered insurance companies are required to maintain a statutory deposit in certain prescribed forms acceptable to the Registrar of Insurance. As at January 31, 2015 and 2014, statutory deposits were held in the form of term deposits with local commercial banks and funds held on deposits with St. Kitts Financial Services Regulatory Commission. Statutory deposits are restricted and hence are not available for use in the day-to-day operations of the Group.

Deferred costs relate primarily to commissions payable to brokers for acquiring business.

**Classification of accounts receivable**

Accounts receivable are summarized as follows:

	<b>2015</b>	<b>As restated</b>
	<b>\$</b>	<b>2014</b>
		<b>\$</b>
Neither past due nor impaired	<b>22,363,142</b>	20,842,681
Past due but not impaired	<b>7,045,688</b>	7,521,313
Individually impaired	<b>9,639,660</b>	9,685,992
	<b>39,048,490</b>	38,049,986

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

---

(expressed in Eastern Caribbean dollars)

**11 Accounts receivable and prepayments ...continued**

Movement in the allowance for impairment on accounts receivable is:

	2015 \$	As restated 2014 \$
Balance at beginning of year	9,685,992	9,194,789
Impairment loss for the year	36,233	885,334
Written-off during the year as uncollectible	(82,565)	(394,131)
	<hr/>	<hr/>
Balance at end of year	<b>9,639,660</b>	<b>9,685,992</b>

*Accounts receivable neither past due nor impaired*

The credit quality of accounts receivable neither past due nor impaired is assessed based on management's internal assessment of the counterparties or entities. These balances are performing satisfactorily and there are no accounts which require special monitoring.

	2015 \$	As restated 2014 \$
Under 3 months	<b>22,363,142</b>	<b>20,842,681</b>

*Accounts receivable past due but not impaired*

Based on historical information and customer relationships some accounts receivable which are greater than three months past due but not greater than twelve months are not considered impaired.

As at January 31, 2015, accounts receivable of \$7,045,688 (2014: \$7,521,313) were past due but not impaired. The aging of these accounts receivable is as follows:

	2015 \$	2014 \$
Over 3 months	<b>7,045,688</b>	<b>7,521,313</b>



**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
**Notes to Consolidated Financial Statements**  
**January 31, 2015**

(expressed in Eastern Caribbean dollars)

**11 Accounts receivable and prepayments ...continued**

*Accounts receivable individually impaired*

As at January 31, 2015, accounts receivable of \$9,639,660 (2014: \$9,685,992) were impaired and a related provision established. The aging of these accounts receivable is as follows:

	2015 \$	As restated 2014 \$
Over 3 months	9,639,660	9,685,992
<b>Total accounts receivable</b>	<b>39,048,490</b>	<b>38,049,986</b>

**12 Inventories**

	2015 \$	2014 \$
Goods on hand	30,724,278	29,332,685
Land held for future development	11,654,566	11,964,690
Sunrise Hill Villas	3,391,651	3,518,162
Goods in transit	1,404,019	456,519
Work-in-progress	682,128	670,444
	<b>47,856,642</b>	<b>45,942,500</b>

**13 Related party balances and transactions**

Related party relationship exists when one party has the ability to control directly or indirectly, through one or more intermediaries, the other party or exercise significant influence over the other party in making financial and operating decisions. Such relationships also exist between or among entities under common control, with the reporting enterprise and its key management personnel, directors and shareholders.

Amounts due from/(to) related parties are interest-free, unsecured and have no fixed terms of repayment and comprise the following:

Due from related parties	Relationship	2015 \$	2014 \$
Malliouhana-Anico Insurance Company Limited	Associate company	260,001	194,068

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

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(expressed in Eastern Caribbean dollars)

**13 Related party balances and transactions ...continued**

		2015 \$	2014 \$
<b>Due to related parties</b>	<b>Relationship</b>		
St. Kitts Masonry Products Limited	Associate company	<u>264,958</u>	<u>36,079</u>

**Key management compensation**

Key management includes executive and non-executive directors. The compensation incurred in respect of key management is as follows:

	2015 \$	2014 \$
Salaries	1,574,708	1,391,414
Directors' fees	544,300	370,400
Gratuity	263,236	305,844
Pension	101,412	97,650
Social security	81,756	31,152
Allowances	72,885	217,857
	<u>2,638,297</u>	<u>2,414,317</u>

# St. Kitts Nevis Anguilla Trading and Development Company Limited

Notes to Consolidated Financial Statements

January 31, 2015

(Expressed in Eastern Caribbean dollars)

## Interest in subsidiaries

### Composition of the Group

Set out below are details of the subsidiaries held directly by the Group:

Name of subsidiary	Country of incorporation and principal place of business	Principal activity	Proportion of ownership interests held by the Group	
			2015	2014
City Drug Store (2005) Limited	St. Kitts	the retailing of consumer products	100%	100%
Conaree Estates Limited	St. Kitts	land and property development	100%	100%
Dan Dan Garments Limited	St. Kitts	the manufacturing, wholesaling and retailing of garments (operations ceased on February 1, 1985)	100%	100%
Ocean Terrace Inn Limited	St. Kitts	operation of Ocean Terrace Inn hotel, Fisherman's Wharf Restaurant and apartments ownership and rentals	100%	100%
Sakara Shipping Inc.	Tortola	the provision of freight and other shipping services	100%	100%
St. Kitts Bottling Company Limited	St. Kitts	the trade or business of aerated beverages and purified water manufacturers and bottlers, brewers, distillers, canners, preservers and processors distributors	51.67%	51.67%
St. Kitts-Nevis Finance Company Limited	St. Kitts	accepting deposits from customers, providing loans to customers and investing in debt and equity securities	100%	100%
St. Kitts-Nevis Insurance Company Limited	St. Kitts	the business of underwriting all classes of general insurance	100%	100%
TDC Airline Services Limited	St. Kitts	airline, shipping, chartering, forwarding and transport agents	100%	100%

# East Caribbean Reinsurance Company Limited

Notes to Consolidated Financial Statements  
January 31, 2015

(Expressed in Eastern Caribbean dollars)

## Interest in subsidiaries ...continued

### Composition of the Group ...continued

Name of subsidiary	Country of incorporation and principal place of business	Principal activity	Proportion of ownership interests held by the Group	
			2015	2014
TDC Real Estate and Construction Company Limited	St. Kitts	real estate development and construction of residential villas	100%	100%
TDC Rentals Limited	St. Kitts	car rental services and financing service to consumers	100%	100%
TDC Tours Limited	St. Kitts	organisation of tours, weddings and shore excursions	100%	100%
City Drug Store (Nevis) Limited	Nevis	retailing of customer products	100%	100%
SNIC (Nevis) Limited	Nevis	the business of insurance agent for all classes of general insurance, including property and motor risks	100%	100%
TDC Airline Services (Nevis) Limited	Nevis	travel agents, tour operators, shipping and forwarding agents	100%	100%
TDC Nevis Limited	Nevis	trading as general merchants, manufacturers' representatives and commission agents	100%	100%
TDC Real Estate and Construction Company (Nevis) Limited	Nevis	real estate development and construction	100%	100%
TDC Rentals (Nevis) Limited	Nevis	car rental services and financing service to consumers	100%	100%
East Caribbean Reinsurance Company Limited	Anguilla	the business of reinsurance for all classes of general insurance	80%	80%

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

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(expressed in Eastern Caribbean dollars)

**14 Interest in subsidiaries...continued**

There are no subsidiaries with non-controlling interest that are material to the Group.

The Group has issued guarantees to certain banks in respect of the credit facilities granted to certain subsidiaries (see note 32).

The Group has no interests in unconsolidated structured entities.

*Losing control over a subsidiary during the reporting period*

On January 31, 2014, the Group liquidated its 51% equity interest in its subsidiary, Mercator Caribbean Trust Company (Mercator). At the date of liquidation, the carrying amounts of the net assets of Mercator were as follows:

	\$
Cash and cash equivalents	156,430
Receivables	<u>113,570</u>
Net assets	270,000
Percentage ownership	<u>51%</u>
	137,700
Less: amount receivable from the Group	<u>36,367</u>
Cash received on liquidation	<u><u>101,333</u></u>

There was no loss or gain on the liquidation of the Company's interest in Mercator.

**15 Investment in associates**

The Group's associates include the following:

Name of Associate	Country of incorporation/ Principal place of business	Percentage of ownership		Carrying value	
		2015 %	2014 %	2015 \$	2014 \$
St. Kitts Masonry Products Limited	St. Kitts	50	50	5,358,044	4,523,265
Malliouhana-Anico Insurance Company Limited	Anguilla	25	25	<u>3,623,081</u>	<u>3,610,519</u>
				<u><u>8,981,125</u></u>	<u>8,133,784</u>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

---

(expressed in Eastern Caribbean dollars)

**15 Investment in associates ...continued**

Movements in the investment in associates account are as follows:

	2015 \$	2014 \$
Balance at beginning of year	8,133,784	7,535,179
Share of income of associated companies	1,347,341	998,605
Dividends received	(500,000)	(400,000)
	<hr/>	<hr/>
Balance at end of year	<b>8,981,125</b>	8,133,784

*St. Kitts Masonry Products Limited*

St. Kitts Masonry Products Limited manufactures and sells ready-mix concrete and concrete blocks for the construction industry.

Condensed financial information of St. Kitts Masonry Products Limited follows:

	2015 \$	2014 \$
Current assets	4,707,392	3,954,275
Non-current assets	8,819,527	8,178,299
Current liabilities	(2,800,725)	(2,924,915)
	<hr/>	<hr/>
<b>Net assets</b>	<b>10,726,194</b>	9,207,659
Revenue	21,413,293	17,329,928
Costs and expenses	(18,301,301)	(15,849,719)
	<hr/>	<hr/>
<b>Net income</b>	<b>3,111,992</b>	1,480,209

*Malliouhana-Anico Insurance Company Limited*

Malliouhana-Anico Insurance Company Limited's principal activity is the underwriting of all classes of general insurance.

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

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(expressed in Eastern Caribbean dollars)

**15 Investment in associates ...continued**

*Malliouhana-Anico Insurance Company Limited ...continued*

Condensed financial information of Malliouhana-Anico Insurance Company Limited is as follows:

	<b>2015</b>	<b>2014</b>
	<b>\$</b>	<b>\$</b>
Assets	<b>27,521,377</b>	27,983,637
Liabilities	<b>(13,218,911)</b>	(13,334,131)
<b>Net assets</b>	<b>14,302,466</b>	14,649,506
Net underwriting income	<b>2,972,717</b>	2,568,600
Other income	<b>501,254</b>	438,377
Costs and expenses	<b>(3,309,415)</b>	(2,664,937)
<b>Net income</b>	<b>164,556</b>	342,040

# .. Kitts Nevis Anguilla Trading and Development Company Limited

Notes to Consolidated Financial Statements

January 31, 2015

(Expressed in Eastern Caribbean dollars)

## Property, plant and equipment

	Land and buildings \$	Furniture and fittings \$	Construction equipment rentals \$	Plant and machinery \$	Containers \$	Motor vehicles \$	Computers and equipment \$	Total \$
<b>Year ended January 31, 2014</b>								
Opening net book amount	112,529,937	1,777,749	60,532	11,405,892	144,827	6,825,405	557,059	133,301,401
Additions	1,130,399	523,475	62,210	714,609	–	4,417,014	448,267	7,295,974
Disposals	(293,966)	(93,192)	(50,853)	(531,152)	(421,457)	(2,368,099)	(397,559)	(4,156,278)
Writeback on disposals	–	65,103	47,933	450,757	390,371	1,634,091	374,756	2,963,011
Depreciation charge	(1,532,122)	(392,238)	(30,205)	(880,097)	(21,964)	(2,298,010)	(248,397)	(5,403,033)
<b>Closing net book amount</b>	<b>111,834,248</b>	<b>1,880,897</b>	<b>89,617</b>	<b>11,160,009</b>	<b>91,777</b>	<b>8,210,401</b>	<b>734,126</b>	<b>134,001,075</b>
<b>At January 31, 2014</b>								
Cost or valuation	117,947,964	13,405,862	338,443	26,224,369	546,298	21,847,364	5,656,173	185,966,473
Accumulated depreciation	(6,113,716)	(11,524,965)	(248,826)	(15,064,360)	(454,521)	(13,636,963)	(4,922,047)	(51,965,398)
<b>Net book amount</b>	<b>111,834,248</b>	<b>1,880,897</b>	<b>89,617</b>	<b>11,160,009</b>	<b>91,777</b>	<b>8,210,401</b>	<b>734,126</b>	<b>134,001,075</b>



# Kitts Nevis Anguilla Trading and Development Company Limited

Notes to Consolidated Financial Statements

January 31, 2015

(Expressed in Eastern Caribbean dollars)

## Property, plant and equipment ...continued

	Land and buildings \$	Furniture and fittings \$	Construction equipment rentals \$	Plant and machinery \$	Containers \$	Motor vehicles \$	Computers and equipment \$	Total \$
<b>Year ended January 31, 2015</b>								
Opening net book amount	111,834,248	1,880,897	89,617	11,160,009	91,777	8,210,401	734,126	134,001,075
Additions	9,711,691	914,557	81,360	4,429,217	–	3,019,771	1,443,183	19,599,779
Disposals	(1,350,000)	(784,920)	(3,879)	(727,864)	(14,673)	(1,807,096)	(154,790)	(4,843,222)
Writeback on disposals	61,645	782,766	3,490	699,342	13,665	1,508,866	123,692	3,193,466
Depreciation charge	(1,569,684)	(381,964)	(52,840)	(1,078,403)	(23,149)	(2,294,767)	(241,141)	(5,641,948)
Transfers/reclassifications								
Cost	2,174,177	(73,471)	–	(2,012,066)	8,066	187,035	(187,199)	96,542
Accumulated depreciation	(94,005)	12,043	–	78,090	–	–	–	(3,872)
Revaluation loss	(2,416,550)	–	–	–	–	–	–	(2,416,550)
Revaluation surplus	398,475	–	–	–	–	–	–	398,475
Effect of elimination of accumulated depreciation against valuation								
Valuation	(7,715,760)	–	–	–	–	–	–	(7,715,760)
Accumulated depreciation	7,715,760	–	–	–	–	–	–	7,715,760
<b>Closing net book amount</b>	<b>118,749,997</b>	<b>2,349,908</b>	<b>117,748</b>	<b>12,548,325</b>	<b>75,686</b>	<b>8,824,210</b>	<b>1,717,871</b>	<b>144,383,745</b>
<b>At January 31, 2015</b>								
Cost or valuation	118,749,997	13,462,028	415,924	27,913,656	539,691	23,247,074	6,757,367	191,085,737
Accumulated depreciation	–	(11,112,120)	(298,176)	(15,365,331)	(464,005)	(14,422,864)	(5,039,496)	(46,701,992)
<b>Net book amount</b>	<b>118,749,997</b>	<b>2,349,908</b>	<b>117,748</b>	<b>12,548,325</b>	<b>75,686</b>	<b>8,824,210</b>	<b>1,717,871</b>	<b>144,383,745</b>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

---

(expressed in Eastern Caribbean dollars)

**16 Property, plant and equipment ...continued**

The details of gain on sales of property and equipment were as follows:

	<b>2015</b>	<b>2014</b>
	\$	\$
Proceeds from sales of property and equipment	<b>1,923,652</b>	1,618,081
Carrying amount of property and equipment	<b>(1,649,756)</b>	(1,193,267)
	<hr/>	<hr/>
Gain on sales of property and equipment	<b>273,896</b>	424,814
	<hr/>	<hr/>

Gain on sales of property and equipment is recognized as part of other income in the consolidated statement of income (note 25).

If the land and buildings were stated on the historical cost basis, the amounts would be as follows:

	<b>Land</b>	<b>Buildings</b>	<b>Total</b>
	\$	\$	\$
<b>At January 31, 2014</b>			
Cost	27,528,017	56,675,757	84,203,774
Additions/(disposals)	(3,229,999)	1,061,432	(2,168,567)
Accumulated depreciation	-	(6,194,357)	(6,194,357)
	<hr/>	<hr/>	<hr/>
<b>Closing net book value</b>	<b>24,298,018</b>	<b>51,542,832</b>	<b>75,840,850</b>
	<hr/>	<hr/>	<hr/>
<b>At January 31, 2015</b>			
Cost	24,298,018	51,542,832	75,840,850
Additions/(disposals)	349,192	7,982,906	8,332,098
Reclassifications	(446,600)	7,425,689	6,979,089
Accumulated depreciation	-	(3,123,974)	(3,123,974)
	<hr/>	<hr/>	<hr/>
<b>Closing net book value</b>	<b>24,200,610</b>	<b>63,827,453</b>	<b>88,028,063</b>
	<hr/>	<hr/>	<hr/>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

(expressed in Eastern Caribbean dollars)

**17 Intangible assets**

	Computer software \$	Goodwill \$	Total \$
<b>Year ended January 31, 2014</b>			
Opening net book amount	710,473	200,000	910,473
Additions	179,385	–	179,385
Disposals	(84,892)	–	(84,892)
Writeback of accumulated amortisation	84,892	–	84,892
Write-off	–	(200,000)	(200,000)
Amortisation	(270,428)	–	(270,428)
<b>Closing net book amount</b>	<b>619,430</b>	<b>–</b>	<b>619,430</b>
<b>At January 31, 2014</b>			
Cost	981,182	–	981,182
Accumulated amortisation	(361,752)	–	(361,752)
<b>Net book amount</b>	<b>619,430</b>	<b>–</b>	<b>619,430</b>
<b>Year ended January 31, 2015</b>			
Opening net book amount	619,430	–	619,430
Additions	201,042	–	201,042
Disposals	(4,071)	–	(4,071)
Writeback of accumulated amortisation	4,071	–	4,071
Amortisation	(340,746)	–	(340,746)
<b>Closing net book amount</b>	<b>479,726</b>	<b>–</b>	<b>479,726</b>
<b>At January 31, 2015</b>			
Cost	1,178,153	–	1,178,153
Accumulated amortisation	(698,427)	–	(698,427)
<b>Net book amount</b>	<b>479,726</b>	<b>–</b>	<b>479,726</b>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

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(expressed in Eastern Caribbean dollars)

**18 Borrowings**

	2015 \$	2014 \$
Bank term loans	31,921,233	30,497,885
Bank overdrafts	22,519,218	20,950,193
Sugar Industry Diversification Foundation	13,500,000	13,500,000
	<u>67,940,451</u>	<u>64,948,078</u>
Interest payable	170,137	156,250
<b>Total borrowings</b>	<b><u>68,110,588</u></b>	<b><u>65,104,328</u></b>
Current	50,476,429	46,639,929
Non-current	17,634,159	18,464,399
	<u>68,110,588</u>	<u>65,104,328</u>

Bank term loans carry interest rates between 5% and 7% (2014: 5% and 7%) and are repayable in regular instalments of principal and interest, maturing at various intervals from one to fifteen years through to 2026 (2014: through to 2026).

Bank overdrafts carry interest rates varying from 6.5% to 9.0% (2014: 6.5% to 10%).

The Sugar Industry Diversification Foundation loan carries an interest rate of 5%, is repayable in semi-annual instalments of principal and interest of \$337,500 and matures in 2025.

*Collateral security for indebtedness*

The Group's bankers and other lenders hold as collateral security, mortgage debentures creating fixed and floating charges and an equitable mortgage on the Group's assets including the investments held by the Company in certain wholly-owned subsidiaries and other investments.

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

(expressed in Eastern Caribbean dollars)

**19 Insurance liabilities**

	2015	As restated 2014
	\$	\$
Unearned premiums	3,207,281	3,166,955
Claims reported and outstanding	2,497,607	2,535,741
Life policyholders' benefits	2,066,840	1,821,285
Claims incurred but not reported	310,000	160,000
Unallocated loss adjustment expenses	156,000	157,000
Due to reinsurers	38,191	94,641
	<u>8,275,919</u>	<u>7,935,622</u>
<b>Reinsurance assets</b>		
Claims reported and outstanding	—	550,000
<b>Total reinsurance assets (gross)</b>	<u>—</u>	<u>550,000</u>
Unearned premiums	3,207,281	3,166,955
Claims reported and outstanding	2,497,607	1,985,741
Life policyholders' benefits	2,066,840	1,821,285
Claims incurred but not reported	310,000	160,000
Unallocated loss adjustment expenses	156,000	157,000
Due to reinsurers	38,191	94,641
<b>Total insurance liabilities (net)</b>	<u>8,275,919</u>	<u>7,385,622</u>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

(expressed in Eastern Caribbean dollars)

**20 Customers' deposits**

	2015 \$	2014 \$
Savings deposits	4,856,238	3,137,864
Fixed deposits	<u>88,807,597</u>	<u>86,018,226</u>
	93,663,835	89,156,090
Interest payable	<u>2,020,859</u>	<u>2,336,821</u>
<b>Total customers' deposits</b>	<u><b>95,684,694</b></u>	<u><b>91,492,911</b></u>
Current	84,957,905	83,846,778
Non-current	<u>10,726,789</u>	<u>7,646,133</u>
	<u><b>95,684,694</b></u>	<u><b>91,492,911</b></u>

**21 Accounts payable and other liabilities**

	2015 \$	As restated 2014 \$
Credit accounts	24,743,512	20,805,408
Accounts payable	11,329,630	10,185,675
Accrued expenses	4,623,410	5,273,533
Employee health fund	3,651,036	3,550,218
Deferred revenue	2,155,454	2,401,767
Dividend payable	859,807	860,748
Other liabilities	411,522	261,044
Gratuity reserve	233,200	169,995
Statutory payables	125,185	44,456
Warranty liability	<u>107,242</u>	<u>99,682</u>
<b>Total accounts payable and other liabilities</b>	<u><b>48,239,998</b></u>	<u><b>43,652,526</b></u>
Current	44,450,375	40,027,620
Non-current	<u>3,789,623</u>	<u>3,624,906</u>
	<u><b>48,239,998</b></u>	<u><b>43,652,526</b></u>

Employee health fund represents amounts accrued monthly per employee in respect of a constructive obligation established by the Company to cover certain medical costs of employees and their dependents.

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

(expressed in Eastern Caribbean dollars)

**22 Taxation**

**Income tax expense**

	2015 \$	As restated 2014 \$
Current income tax expense for the year	4,187,262	4,013,485
Net deferred tax expense for the year	161,220	3,911,886
<b>Total income tax expense for the year</b>	<b>4,348,482</b>	<b>7,925,371</b>

	2015 \$	As restated 2014 \$
<b>Current income tax expense</b>		
Profit before taxation	8,045,878	8,427,506
Income tax expense at rate of 33%	2,655,140	2,781,077
Effect of permanent differences	698,998	256,347
Effect of losses carried forward	634,354	194,792
Effect of capital allowances carried forward	569,383	1,421,873
Prior year under provision	251,080	257,664
Movement of deferred tax not recognised	(106,649)	305,846
Effect of losses utilised from prior years	(106,729)	(16,892)
5% claims equalization allowed	(141,145)	(125,463)
Effect of capital allowances utilised from prior years	(267,170)	(1,061,759)
	<b>4,187,262</b>	<b>4,013,485</b>

**Deferred tax expense**

The deferred tax expense is comprised of the following

	2015 \$	2014 \$
Deferred tax on property, plant and equipment	402,937	(187,814)
Adjustment to deferred tax	–	(585)
Deferred tax written off	–	3,849,456
Deferred tax on unutilised tax losses	(28,038)	1,277
Deferred tax on unutilised capital allowances	(213,679)	249,552
	<b>161,220</b>	<b>3,911,886</b>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

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(expressed in Eastern Caribbean dollars)

**22 Taxation ...continued**

**Deferred tax asset**

The movement in the deferred tax asset is as follows:

	2015 \$	2014 \$
Balance at beginning of year	(316,882)	(4,291,142)
Deferred tax expense for the year	<u>1,833</u>	<u>3,974,260</u>
Balance at end of year	<u>(315,049)</u>	<u>(316,882)</u>

**Deferred tax liability**

The movement in the deferred tax liability is as follows:

	2015 \$	2014 \$
Balance at beginning of year	5,137,338	5,199,712
Deferred tax expense/(credit) for the year	<u>159,387</u>	<u>(62,374)</u>
Balance at end of year	<u>5,296,725</u>	<u>5,137,338</u>

**Provision for taxation**

The movement in the provision for taxation is as follows:

	2015 \$	As restated 2014 \$
Balance at beginning of year	3,188,440	1,482,143
Current tax expense for the year	4,187,262	4,013,485
Utilization of taxation recoverable during the year	(79,102)	(34,021)
Income tax paid during the year	<u>(4,677,106)</u>	<u>(2,273,167)</u>
Balance at end of year	<u>2,619,494</u>	<u>3,188,440</u>



**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

---

(expressed in Eastern Caribbean dollars)

**22 Taxation ...continued**

**Taxation recoverable**

The movement in the taxation recoverable is as follows:

	<b>2015</b>	<b>2014</b>
	\$	\$
Balance at beginning of year	307,492	341,513
Utilization during the year	(79,102)	(34,021)
Balance at end of year	<u>228,390</u>	<u>307,492</u>

**23 Shareholders' equity**

*Share capital*

	<b>2015</b>	<b>2014</b>
	\$	\$
Authorised:		
500,000,000 ordinary shares at \$1 per share	<u>500,000,000</u>	500,000,000
Issued and fully paid:		
52,000,000 ordinary shares at \$1 per share	<u>52,000,000</u>	52,000,000

*Dividends*

On September 4, 2014, the Company's Board of Directors approved the declaration of cash dividends amounting to \$2,080,000 (2014: \$1,560,000), which was paid in the 2015 financial year.

**24 Other reserves**

	<b>2015</b>	<b>2014</b>
	\$	\$
Revaluation reserve: property	32,411,652	32,738,725
Claims equalization reserve	21,398,049	20,970,337
Statutory reserve fund	4,683,902	4,254,211
Revaluation reserve: AFS financial assets	636,837	894,542
	<u>59,130,440</u>	<u>58,857,815</u>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

---

(expressed in Eastern Caribbean dollars)

**25 Other income**

	<b>2015</b>	<b>2014</b>
	\$	\$
Rent	<b>2,490,249</b>	2,930,902
Commission income	<b>1,736,198</b>	1,345,831
Equipment rental and repairs	<b>1,244,817</b>	1,250,686
Rebates and claims	<b>732,655</b>	1,095,724
Management and administration fees	<b>636,172</b>	540,250
Shipping	<b>556,961</b>	1,665,868
Dividend income	<b>547,306</b>	490,666
Gain on sales of property and equipment (note 16)	<b>273,896</b>	424,814
E-topup	<b>228,178</b>	254,949
Electrical repairs	<b>213,219</b>	35,414
Truck operating income	<b>187,815</b>	294,611
Vehicle servicing	<b>139,089</b>	42,276
Handling charges	<b>110,470</b>	(41,925)
Villa income	<b>48,141</b>	80,994
Grant	<b>10,155</b>	477,155
Miscellaneous income	<b>1,122,143</b>	1,515,425
	<b>10,277,464</b>	12,403,640

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

(expressed in Eastern Caribbean dollars)

**26 General and administrative expenses**

	2015 \$	As restated 2014 \$
Legal and professional fees	2,955,430	2,609,443
Advertising and sales promotion	2,646,168	2,885,837
Utilities	2,357,805	3,294,933
Repairs and maintenance	2,018,706	1,987,796
General	1,809,185	1,396,479
Taxes and licenses	928,287	776,023
Communications	810,415	842,835
Management fees	767,699	686,647
Motor vehicle	539,802	1,619,222
Security	403,025	513,384
Computer installation and consultancy	387,088	247,641
Rent	366,065	413,436
Supplies	311,705	488,977
Travel	304,153	652,120
Entertainment	292,357	342,978
Sewage, waste and landscaping	292,200	15,077
Warranty	154,000	80,864
Annual general meeting	125,085	188,491
Printing and stationery	79,959	437,554
Subscriptions	75,037	86,927
Freight, handling and truckerage	3,350	97,489
Impairment of goodwill	–	200,000
Impairment (recoveries)/losses of receivables	(503,559)	765,908
	<u>17,123,962</u>	<u>20,630,061</u>

**27 Employee costs**

	2015 \$	2014 \$
Salaries and wages	17,636,709	15,840,909
Statutory contributions	1,710,968	1,606,452
Pension savings plan	934,603	899,115
Bonus and gratuity	855,671	633,910
Directors' fees	544,300	370,400
Staff scholarship and training	407,799	501,701
Health insurance	221,954	190,493
Other staff costs	684,151	511,121
	<u>22,996,155</u>	<u>20,554,101</u>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

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(expressed in Eastern Caribbean dollars)

**28 Depreciation and amortization**

	2015 \$	As restated 2014 \$
Depreciation	4,009,120	3,575,735
Amortization	340,746	270,428
	<u>4,349,866</u>	<u>3,846,163</u>

Depreciation of plant and machinery and certain motor vehicles totaling \$1,632,828 (2014: \$1,827,298) was recorded under cost of sales.

**29 Finance charges, net**

	2015 \$	As restated 2014 \$
Interest expense	4,515,788	4,440,995
Bank charges	1,021,333	870,250
Short-term bank deposits	(2,134,737)	(1,935,005)
	<u>3,402,384</u>	<u>3,376,240</u>

**30 Net interest income**

	2015 \$	2014 \$
Loans to customers	7,837,790	8,345,732
Investments	2,715,184	3,094,160
Savings account interest expense	(151,776)	(133,571)
Time deposits interest expense	(4,486,765)	(4,618,425)
	<u>5,914,433</u>	<u>6,687,896</u>

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

---

(expressed in Eastern Caribbean dollars)

**31 Earnings per share**

Basic and diluted earnings per share were computed as follows:

	2015 \$	As restated 2014 \$
Profit attributable to shareholders of parent company	3,665,095	372,520
Divided by weighted average number of outstanding ordinary shares	<u>52,000,000</u>	<u>52,000,000</u>
<b>Basic and diluted earnings per share</b>	<u><b>0.070</b></u>	<u><b>0.007</b></u>

The Group has no dilutive potential ordinary shares as of January 31, 2015 and 2014.

**32 Contingent liabilities**

**Bank guarantees**

- The Company has guaranteed a bank overdraft facility on behalf of its subsidiary company, TDC Rentals Limited in the amount of \$500,000.
- The Company has guaranteed a bank overdraft facility on behalf of its subsidiary company, TDC Airline Services Limited in the amount of \$500,000.
- The Company has guaranteed a bank overdraft facility on behalf of its subsidiary company TDC Nevis Limited in the amount of \$1,500,000.
- The Company has guaranteed a bank overdraft facility on behalf of its subsidiary company TDC Airline Services (Nevis) Limited in the amount of \$300,000.
- The Company has guaranteed a bank overdraft facility on behalf of its subsidiary company City Drug Store (2005) Limited in the amount of \$100,000.
- The Company has guaranteed a bank overdraft facility on behalf of its subsidiary company TDC Tours Limited in the amount of \$150,000.
- The Company has guaranteed a bank overdraft facility on behalf of its subsidiary company TDC Airline Services Limited in the amount of \$618,000.
- The Company has guaranteed a bank overdraft facility on behalf of its subsidiary company Ocean Terrace Inn in the amount of \$1,000,000.

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
Notes to Consolidated Financial Statements  
**January 31, 2015**

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(expressed in Eastern Caribbean dollars)

**33 Reclassifications**

Several items in the financial statements have been reclassified to achieve a clearer or more appropriate presentation. The comparative figures have been similarly formatted and reclassified in order to achieve comparability with the current period. The items reclassified are as follows:

- a) Reinsurance assets previously shown as part of accounts receivable and prepayments was deducted from insurance liabilities.
- b) Deferred interest income presented under deferred revenue in the consolidated financial statements has been reclassified to accounts receivable.
- c) Interest income relating to hire purchase transactions was reclassified from revenue to finance charges, net.
- d) Depreciation charges of motor vehicles were reclassified from general and administrative expenses to cost of sales.
- e) Vehicle repairs and maintenance of motor vehicles used in vehicle rentals were reclassified from general and administrative expenses to cost of sales.
- f) Hire purchase payment protection previously deducted from revenue was reclassified to cost of sales.

The summary of reclassifications before the effect of the prior period adjustments is shown below.

	As previously classified 2014 \$	Reclassifications 2014 \$	As restated 2014 \$
<b>Effect on consolidated statement of financial position</b>			
<b>Assets</b>			
Accounts receivable and prepayments	37,903,116	(4,579,572)	33,323,544
<b>Liabilities</b>			
Insurance liabilities	7,935,622	(550,000)	7,385,622
Accounts payable and other liabilities	49,157,741	(4,029,572)	45,128,169
<b>Effect on consolidated statement of income</b>			
Revenue	133,141,388	(1,332,256)	131,809,132
Cost of sales	(96,021,869)	(1,738,282)	(97,760,151)
General and administrative expenses	(21,015,423)	405,223	(20,610,200)
Depreciation and amortization	(5,148,756)	1,302,593	(3,846,163)
Finance charges, net	(4,738,962)	1,362,722	(3,376,240)

**St. Kitts Nevis Anguilla Trading and Development Company Limited**  
**Notes to Consolidated Financial Statements**  
**January 31, 2015**

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(expressed in Eastern Caribbean dollars)

**34 Prior period adjustments**

The Group's revenue recognition in 2014 and prior years relating to hire purchase transactions was not in accordance with IAS 18, Revenue and IAS 17, Leases. As a result, the revenues, cost of sales, income tax payable and retained earnings were understated. Also, the allowance for impairment on accounts receivable in 2014 and prior years arising from hire purchase transactions was understated. The correction of the prior period amounts have been accounted for retrospectively, and the comparative financial information has also been restated. Opening retained earnings in 2014 and 2013 has been increased by \$877,186 and \$685,784, respectively, net of allowance for impairment on accounts receivable.

The effect of the prior period adjustments and reclassifications discussed above in 2014 in the Group's consolidated statements of financial position and income are outlined below. There was no cash flow impact as a result of the restatement other than the consequential adjustments arising as a result of restatement of the comparative balances at January 31, 2014.

	As previously stated 2014 \$	Restatements 2014 \$	As restated 2014 \$
<b>Effect on consolidated statement of financial position</b>			
Accounts receivable and prepayments	33,323,544	(166,410)	33,157,134
Accounts payable and other liabilities	45,128,169	(1,475,643)	43,652,526
Provision for taxation	2,756,393	432,047	3,188,440
Retained earnings	66,473,840	877,186	67,351,026
<b>Effect on consolidated statement of income</b>			
Revenue	131,809,132	5,276,109	137,085,241
Cost of sales	(97,760,151)	(4,970,573)	(102,730,724)
General and administrative expenses	(20,610,200)	(19,861)	(20,630,061)
Income tax expense	(7,831,098)	(94,273)	(7,925,371)

The above adjustments increased income tax payable and retained earnings by \$337,774 and \$685,784, respectively, as at January 31, 2013.